

#### Lecture 8

#### Regulation of (mobile) Telecommunications

Mobile Business II (SS 2016)

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#### Agenda

- Definitions of Regulation
- Origins of Regulation
- Regulation Levels
- Regulation in Germany
- Development and Future of Regulation in Europe
- Examples for Regulation



# Dictionary Definitions of "Regulation"

Main Entry: <sup>1</sup>reg·u·la·tion

- Pronunciation: \re-gya-'lā-shan, re-ga- also rā-\
- Function: *noun*
- 1: the act of <u>regulating</u>: the state of being <u>regulated</u>
- 2 a: an authoritative rule dealing with details or procedure <safety regulations> ; b: a rule or order issued by an executive authority or regulatory agency of a government and having the force of law
- 3 a: the process of redistributing material (as in an embryo) to restore a damaged or lost part independent of new tissue growth;
   b: the mechanism by which an early embryo maintains normal development

#### Main Entry: <sup>2</sup>regulation

- Function: *adjective* Date:
- : conforming to <u>regulations</u>: <u>official</u>

#### Main Entry: reg·u·late

- Pronunciation: \'re-gya- lāt also 'rā-\
- Function: transitive verb
- Inflected Form(s): reg·u·lat·ed; reg·u·lat·ing
- Etymology: Middle English, from Late Latin regulatus, past participle of regulare, from Latin regula rule
- 1 a: to govern or direct according to rule; b (1): to bring under the control of law or constituted authority (2): to make <u>regulations</u> for or concerning <*regulate* the industries of a country>
- 2: to bring order, method, or uniformity to <regulate one's habits>
- 3: to fix or adjust the time, amount, degree, or rate of <regulate the pressure of a tire>

[Merriam-Webster 2008]



#### More Specific Definition and Description of Regulation

- Public intervention into markets
  - Limits/enables action scope of market players as to e.g.
    - Market entry
    - Pricing
    - Offerings
  - Limits/enables action scope of individuals
  - Limits/enables application of new technologies
  - Modifies general laws with regard to a certain industry
  - Often owing to market failure
  - Has a long history in telecommunications and broadcast

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#### Why Regulation?

- Market Failure as a reason for regulation
  - The market price does not reflect the real costs of the system
- Consequence:
  - Hampered competition, innovation, society progress
- This may occur in different ways.





#### Examples for Regulation

- Telephone monopoly:
  - Formerly high prices and inflexible service, little customer orientation
- DSL flatrate:
  - Higher costs for competitors, advantages for the former monopolist
- Microsoft trial:
  - Exploitation of market power against other web browser providers
- Postal monopoly:
  - Volatile service quality and high prices for international delivery of mail



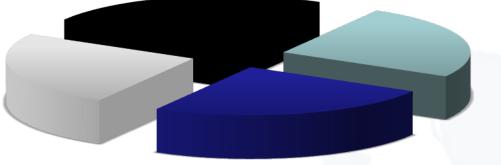
#### Types of Market Failures

1. External Effects

2. Natural Monopolies

■ 3. Dominant Supplier

4. Political Failure





- mobile business
  - Actors and beneficiaries are different: "Investment does not pay off.".
  - Examples:
    - Basic Research: State subsidizes infrastructure for the benefit of the public since private efforts do not pay off.
    - New Infrastrastructures: One Market player invests into a new infrastructure, others shave off the benefits.





#### Natural Monopolies

- In industries with high fixed costs or limited market potential,
- One (monopoly) supplier may produce at lower costs than several suppliers in competition.
- Prices and services need to be regulated.



#### **Dominant Supplier**

- If a supplier
  - dominates a market and
  - harms competition and innovation
- Competition surveillance may
  - foster market entries or
  - Iimit the market power of the dominant supplier.





#### **Political Failure**

- Political goals are not achieved.
  - E.g. employment goals or social goals are not achieved by the market itself.
- Then, state intervention may be necessary.





## **Regulation and Competition**

- Purpose of regulation
  - Encourage more national and international competition
  - Foster innovation through competition
  - Let price competition drive new technologies into the mass market



### Regulation and Welfare

Regulation is

" ... justified and accepted in case of market failures, i.e. when the market fails to allocate resources in a welfare maximizing way." [Drüke 1999]

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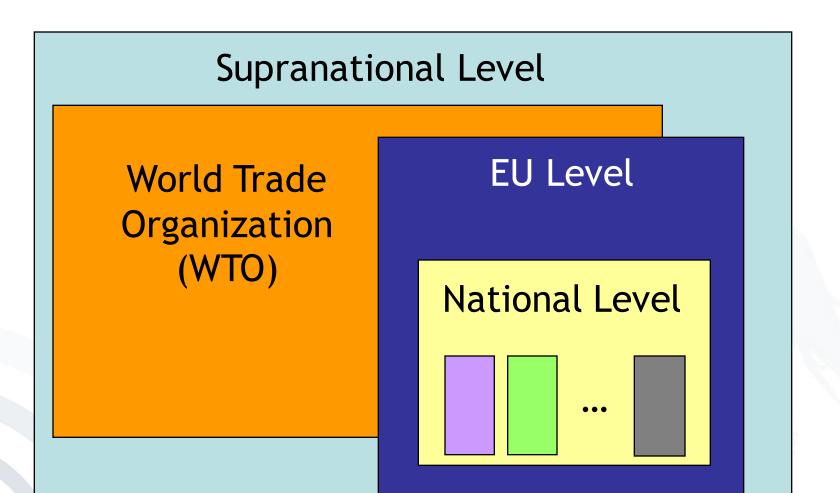
#### **Regulation Levels**

Regulation is done on several levels:

- International agreements (WTO)
- EU regulation
- National regulation
- Regional regulation



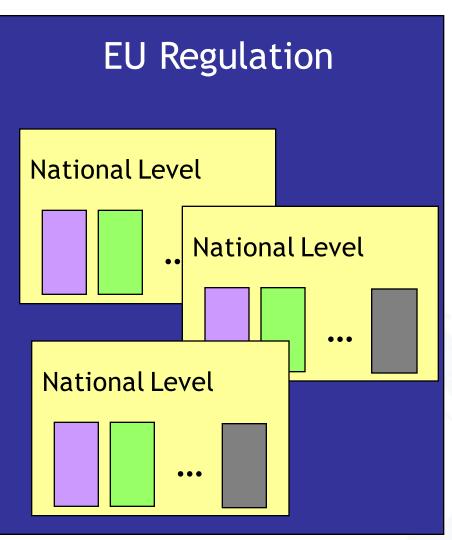
Regulation Levels globally - Selected Examples





#### Regulation Levels in Europe - Selected Examples (1)

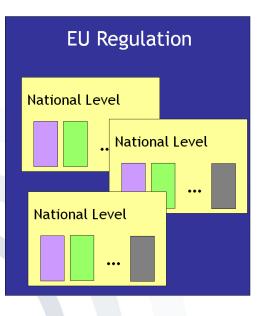
- Within the EU: national regulation and EU regulation
- National Sovereignty: multitude of regulations
- The French military claimed Bluetooth frequencies:
  - Market failure?
  - Regulation failure?
  - Bad luck in standardization?





#### Regulation Levels in Europe - Selected Examples (2)

Regulation ("Verordnung") 717/2007 of the European Parliament and of the Council on Roaming on Public Mobile Telephone Networks within the Community



Article 1

#### Subject matter and scope

1. This Regulation introduces a common approach to ensuring that users of public mobile telephone networks when travelling within the Community do not pay excessive prices for Community-wide roaming services when making calls and receiving calls, thereby contributing to the smooth functioning of the internal market while achieving a high level of consumer protection, safeguarding competition between mobile operators and preserving both incentives for innovation and consumer choice. It lays down rules on the charges that may be levied by mobile operators for the provision of international roaming services for voice calls originating and terminating within the Community and applies both to charges levied between network operators at wholesale level and to charges levied by home providers at retail level.



#### Regulation Levels in Europe - Selected Examples (3)

- Regulation 717/2007 was claimed by mobile telephone operators to be not valid.
- The European Court of Justice ("EuGH") decided in June 2010 that



- "the object of the regulation is indeed to improve the conditions for the functioning of the internal market and that it could be adopted on the basis of Article 95 EC."
- "maximum retail charges could be considered to be appropriate and necessary for the purpose of protecting consumers against high levels of charges."

[Court of Justice of the European Union 2010]

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Regulation in Germany: History and Areas

- Was developed over a long period of time
- Some developments can only be explained historically.
- Separation of technical services and content services, e.g.:
  - Telephone networks
  - Mobile radio networks
  - Radio amateur
  - Broadcasting



#### Regulation in Germany: Subjects and Competencies (1)

- Regulation of:
  - Price,
  - Access,
  - Technology,
  - Distribution, and
  - Availability.
- Competence split between federal authorities and state authorities
  - Federal Ministry of Economics,
  - Federal state media institutions,
  - Data protection authorities,
  - Authorities for the protection of minors, and
  - other authorities.





Regulation in Germany: Subjects and Competencies (2)

- Intransparent mesh of competencies
- One resolution approach:

1997: synchronization and assimilation of Mediendienstestaatsvertrag (State Treaty for Media Services) and Informations- und Kommunikationsdienstegesetz (ICT Services Law)



Regulation in Germany: Actors in Regulation

Means	Responsibility		
Law	Parliament ("Bundestag")		
Ordinance	Government		
Ordinance / Decree	Ministry / Department		
State treaty	State governments		
Licensing	Authority (e.g. Federal Network		
Supervision	Agency)		

#### Regulation in Germany: Services and relevant Regulation

	Technical Services	Content Services			
Service Category	Telecommunication Services	Voice Telephony and Annex Services	Tele & Media Services	Broadcast	
Relevant Law	Telekommunikations- gesetz (TKG)	Telekommunika- tionsgesetz (TKG)	Telemediengesetz (TMG)	Rundfunkstaatsvertrag (RSTV)	
Holder of Competence	Federation (Bund)	Federation (Bund)	Federation (Bund)	Federal states	
Regulation Measures	Limited economic freedom: universal service duty, tariff regulation, control competence of the federal state's media institutes over the broadband cable network, mobile number portability	Limited economic freedom: license obligation; ex-ante tariff control	Economic freedom: no mandatory admission and registration, no supervision	No economic freedom; broadcast freedom (Rundfunkfreiheit) as institution; dual system	
Specific Responsible Institutions	Federal Network Agency	Federal Network Agency	none	Supervision bodies of the broadcasting institutions; state media institutions as well as KEF and KEK	

## Services and Supervisory Bodies

	Telecommunication Services	Tele Services	Media Services	Broadcast
Variety, Chances of Communication	Federal Network Agency "Bundesnetz- agentur"			Federal State Media Institutes
Access Control		Fodovel Co	stal Office	"Landesmedien- anstalt"
Concentration Control		Federal Cartel Office		KEK <sup>1</sup> /KDLM <sup>2</sup>
Regulation of Promotion and Advertisements, Miscellaneous			Institutions according to § 18   3 MDStV	Federal State Media Institutes
Protection of Minors		not explicitly mentioned: BPjS (Prot. of minors)	Institutions according to § 18   1 MDStV	mobile S
Data Protection	Federal Network Agency Data Protection Offices according to § 38 BDSG		Institutions according to § 18   3 MDStV	Institutions according to Federal States law

<sup>1)</sup> Kommission zur Ermittlung der Konzentration im Medienbereich

<sup>2)</sup> KDLM: Konferenz der Direktoren der Landesmedienanstalten

According to [Siemer2003] and updated

## **Telecommunications Regulations**

- Since 1987 State Treaty on Broadcasting ("Rundfunkstaatsvertrag" (RStV))
- Since 1996 "Telekommunikationsgesetz" (ICT Law, TKG), "Telekommunikationsüberwachungsverordnung (TKÜV)"
- 1997-2007 "Mediendienstestaatsvertrag (MDstV)" and "Informations- und Kommunikationsdienste-Gesetz (IuKDG)" (including "Teledienstegesetz (TDG)" and "Teledienstedatenschutzgesetz (TDDSG)")
- 2000-2004 "Telekommunikations-Datenschutz-Verordnung (TDSV)"
- Since 2007 "Telemediengesetz (TMG)"
- International agreements on satellite communications
- ... further regulations as to criminal prosecution, basic rights, consumer protection ("Konsumentenschutz").



#### License Obligations (1)

- License-free vs. license obligation
- Licenses have to be assigned before operations start, i.e. there are preconditions for a license to be assigned
- License-holders <u>also</u> have to fulfil ongoing obligations, in order to retain the license.



### License Obligations (2)

Examples for license preconditions

- IT security and data protection concept
- Proof of technical competence

Examples for continuous license obligations

- Employment of reliable personnel
- Provision of emergency numbers
- Support of police and intelligence services at e.g. law enforcement, criminal prosecution and protection of the constitution.



#### The "Regulatory Authority" and "its" Ministry

- Federal Ministry of Economics and Technology "BMWi"
  - Includes former post ministry
    - $\ensuremath{\mathfrak{I}}$  responsible for post and telecommunications
  - Supervision of "Regulatory Authority" Federal Network Agency (FNA)



Bundesministerium für Wirtschaft und Technologie



## The "Regulatory Authority"

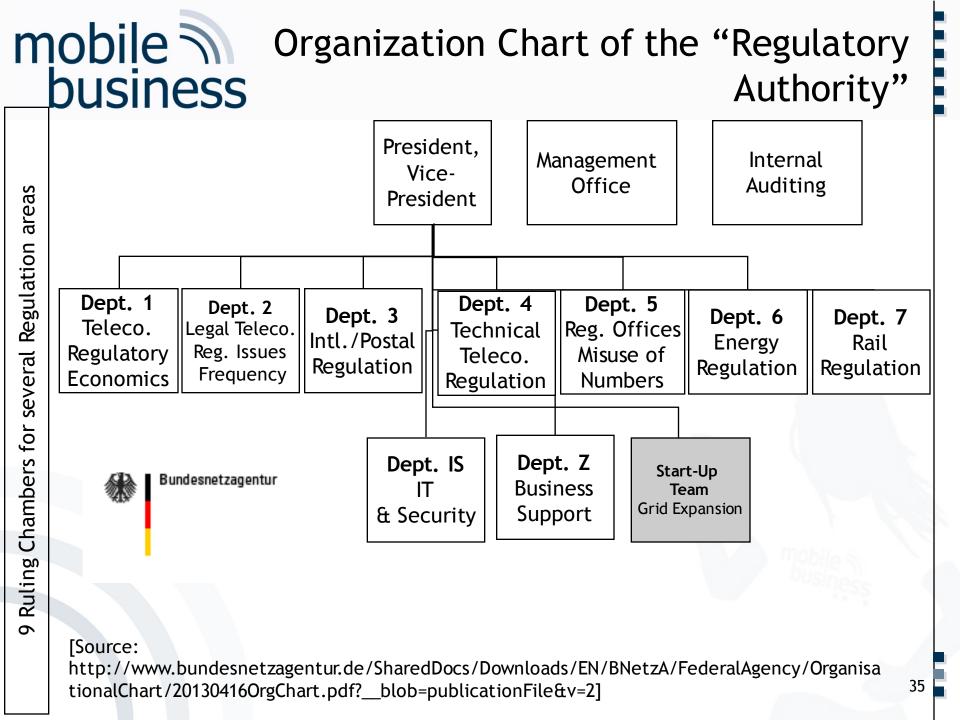
- Federal Network Agency ("Bundesnetzagentur"; "BNetzA", FNA)
  - "Federal Network Agency for Electricity, Gas, Telecommunications, Post and Railway": separate higher federal authority within the scope of business of the Federal Ministry of Economics and Technology.
  - According to TKG (1996) established as an authority under the supervision of the Ministry of Economics
  - Emerged from Federal Ministry of Post and Telecommunications (Bundesministerium f
    ür Post und Telekommunikation (BMPT)) and the Federal Bureau of Post and Telecommmunications (Bundesamt f
    ür Post und Telekommunikation (BAPT)).
  - Start of operations 1998-01-01 as "Regulierungsbehörde für Telekommunikation und Post" (RegTP)
  - Renamed in 2005-07-13 to the current name





Tasks and Instruments of the "Regulatory Authority"

- The task of the "Regulatory Authority" (currently the "Federal Network Agency") is to develop postal and telecommunications markets by liberalization and deregulation.
- Starting 2005 the Federal Network Agency also supervises the energy industry.
- The "Regulatory Authority" 's instruments are:
  - Information
  - Investigation
  - Sanction authority



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# Current development in Regulation

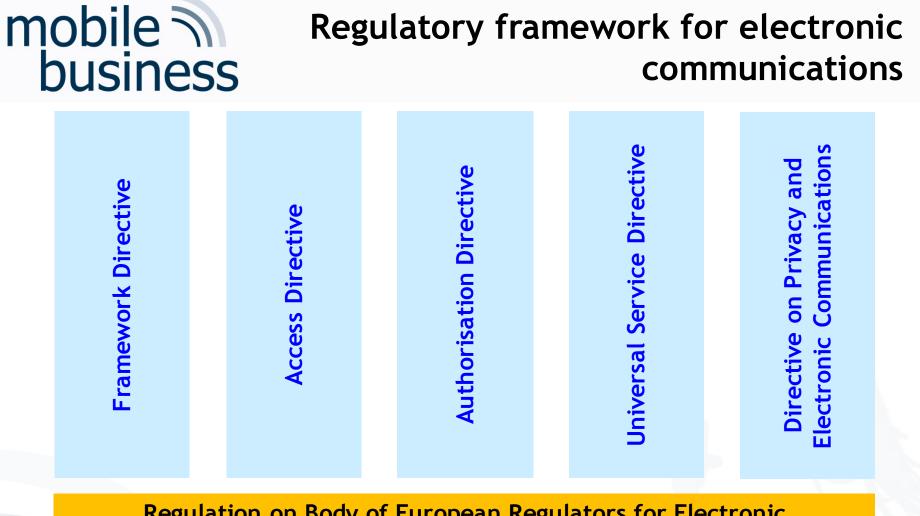
Within the EU:

## Regulatory framework for electronic communications in the European Union



## Scope and aim

- strengthen competition in the electronic communications sector
- stimulate investment
- foster freedom of choice for consumers and enable them to benefit from innovative services, quality and lower rates
- harmonised framework for the regulation of electronic communications networks



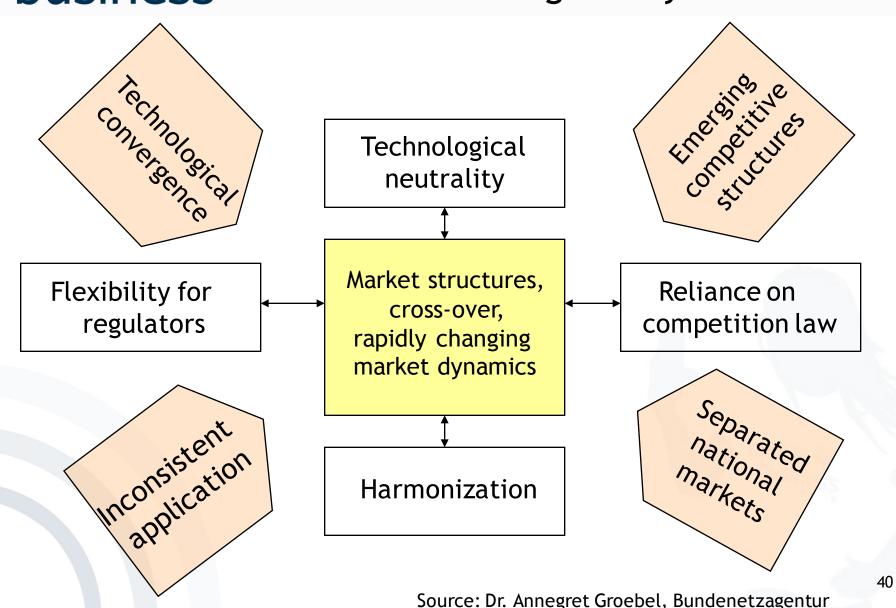
Regulation on Body of European Regulators for Electronic Communications (BEREC)

Regulation on roaming on public mobile communications networks

Source: https://ec.europa.eu/digital-single-market/en/telecoms-rules

## mobile business

## Principles of the ECNS Regulatory Framework



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## Examples for Regulation

- Spectrum allocation for radio and television broadcasting (DVB-T)
- Spectrum allocation for mobile communications
- Frequency Allocation
- License awarding
  - Mobile communications
  - Broadcasting services
  - Electronic signatures
  - ...
- Digital / electronic signature
- Countermeasures against illegal diallers



Administration by state media institutions

- Spectrum allocation by tendering
- Public and private broadcasting corporations
- Analogue and digital transmission via cable and broadcasting
- Not responsible for Internet television and Internet radio



Frequency Allocation Mobile Communications

- Administration of radio frequencies and issuing of licenses by Federal Network Agency.
- Determining frequency bands
- Administration of licenses for mobile network operation
- Recent licenses were auctioned.
   Most recent (May 2010): Frequency Allocation for high-speed wireless data transfer (800 MHz, 1,8 GHz, 2 GHz, 2,6 GHz)



- Auction amounted to tremendous license costs
- Strict license obligations as to
  - Network construction
  - Coverage
  - Investments
- Dispute over division between federal government and states
- Is UMTS telephony, data service, or broadcast?



- Adoption of the German Signature Act (Deutsches Signaturgesetz (SigG)) and Signature Ordinance (Signaturverordnung (SigV)) 1997
  - Trust center control
  - Security related prerequisites
- EU directive 1999/93/EC
- 2001 Adaptation of SigG and SigV according to EU directive 1999/93/EC
- Further changes made to SigG in 2005, 2007 and 2009.
- Trust Services and eIDAS Regulation 2014



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