

Lecture 8

Regulation by Licensing

Mobile Business II (SS 2017)

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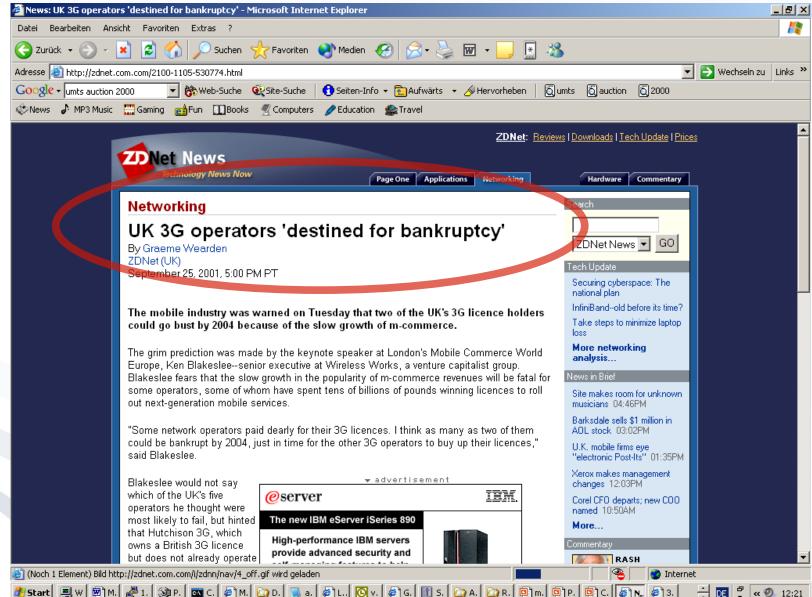
Agenda

- General Information
- UMTS Auction in Germany (2000)
 - Process
 - Admittance to the Auction
 - Licence
 - Liabilities
 - Validity
 - Result of the Auction
 - Auction of the Auction's Clock
 - International UMTS Licensing
- Frequency auction for wireless access (2010)
- Frequency auction for wireless access (2015)
- Conclusions and Outlook

UMTS Euphoria ...

🖉 CNN.com - German mobile auction sets record - August 15, 2000 - Microsoft Internet Explorer			
Datei Bearbeiten Ansicht Favoriten Extras ?			
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■ <u>africa</u> ■ americas		CNN.com	
asia pacific	August 15, 2000 Web posted at: 8:16 AM EDT (1216 GMT)		
europe	Web pusted al. 0.10 AM EDT (1210 0MT)		
■ middle east	BERLIN, Germany (CNN) A	Find	
U.S.	massive \$37 billion windfall created		
WEATHER	from auctioning Germany's mobile	WORLD	
BUSINESS	telephone licences, the biggest in	TOP STORIES	
SPORTS	Europe, is sparking calls for money to be spent on social needs.		
TECHNOLOGY	oe spent on social needs.	Thousands dead in India; quake toll rapidly rising	
<u>SPACE</u> HEALTH	The Green Party leader from Western Berlin, Renate Kuenast, wants some of		
ENTERTAINMENT	the cash raised to be spent on hospitals and kindergartens.	Israelis, Palestinians make final push before Israeli election	
POLITICS			
LAW	"I would like to see the money used for social spending," she said.	Gates pledges \$100 million for AIDS	
CAREER			
TRAVEL FOOD	But a spokesman for the government, Une-Karsten Heye, is reported as saying no final decision on the precise use of the money will be made until the	Davos protesters face tear gas	
ARTS & STYLE	auction is over. The government wants to use the money will be made until the	(MORE)	
BOOKS	DM 1,531 billion (\$715.42 million).	CNN.com.	
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... and Hangover





UMTS Emotion Curve



www.nasdaq.com



Materials and Information

Almost all information accessible at:



Bundesnetzagentur

www.bundesnetzagentur.de

Caution: Many pages! ③



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Process of the Auction | 1

- **31.07.-18.08.2000**
 - Office building of the RegTP [now Bundesnetzagentur], Canisiusstraße 21, 55122 Mainz
 - on weekdays, 8-18 o'clock, 1h lunchtime between 12 and 14 o'clock [without leaving the bidder rooms]
 - Every bidding party is represented by two authorized persons
- Every bidding party is provided with a separate room with an auction PC, telephone and fax

(just connection to the company)







- Bidder tutorial
 - Separated for every bidder
 - Instruction to the process
 - Prerequisite for auction!



- [The telephone and fax numbers have to be brought to the bidder tutorial.]
- Mobile telephones not admitted!
- All the time an employee of the RegTP is present in the rooms.

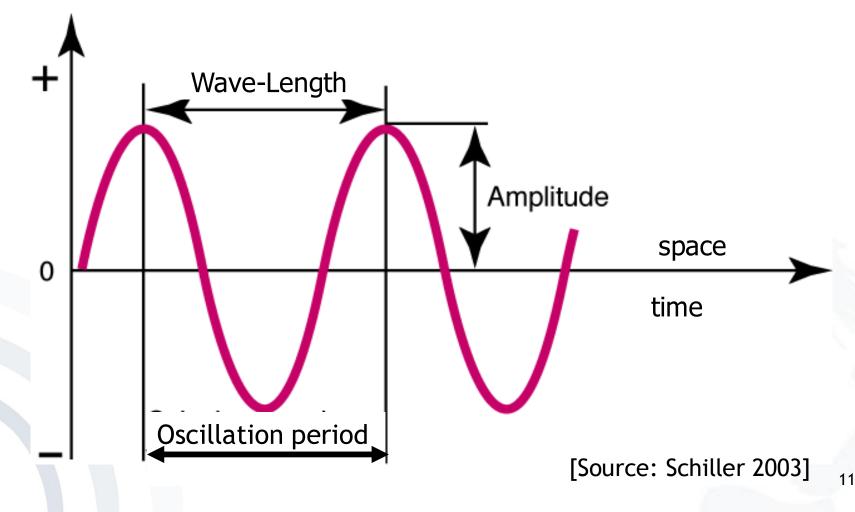




- Simultaneous multiple round auction in two stages
- No communication among the bidders
- At the start of each round, each bidder will only be notified of the numerical value of the current highest bids and the identity of the current highest bidders. This ensures utmost transparency.

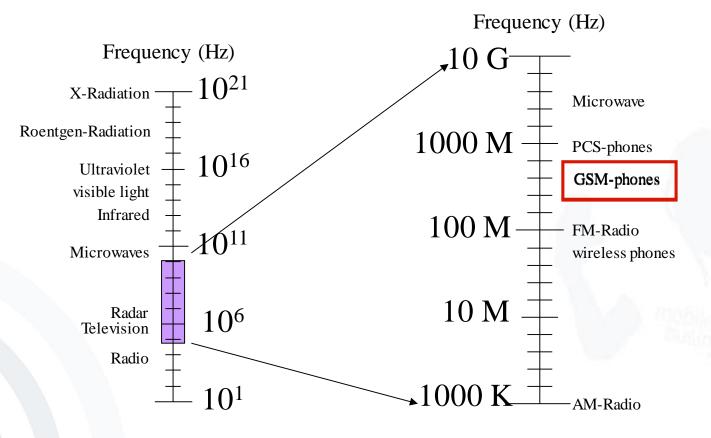
Excursion: Frequencies & Co |1

Electromagnetic Waves and Frequencies



Excursion: Frequencies & Co |2

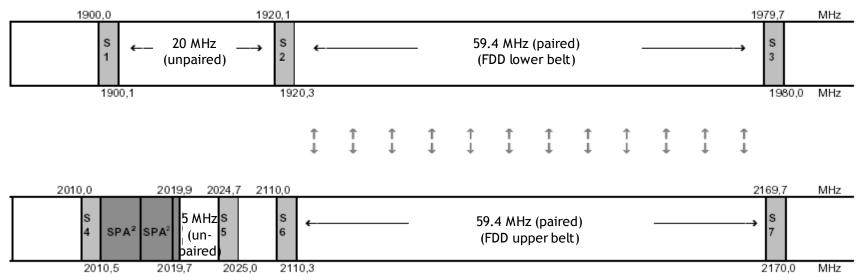
 Frequency range of entertainment and communication electronics



mobile Excursion: Frequencies & Co | 3

UMTS/IMT-2000 channel plan for the frequency areas 1920-1980 MHz, 2010-2025 MHz and 2110-2170 MHz (in accordance to ERC/DEC(99)25)

- FDD Spectrum: Sending frequencies for mobile stations in FDD mode (1920 1980 MHz), Sending frequencies for basis stations in FDD mode (2110 - 2170 MHz)
- TDD Spectrum: Sending frequencies for mobile and basis stations in TDD mode (1900 1920 MHz, 2010 - 2025 MHz), the lowest two TDD frequency blocks of the area 2010 - 2025 MHz are reserved for public domain applications (SPA)¹ according to ERC/DEC(99)25

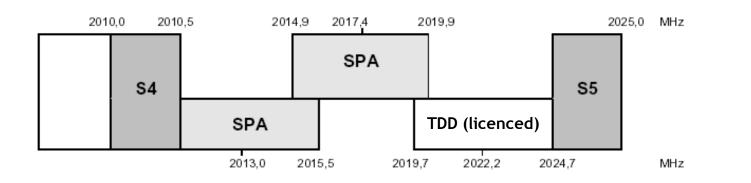


¹Public domain applications (SPA = Self provided applications operating in a self coordinated environment). ²Reserved for public domain applications (SPA) according to ERC/DEC(99)25.



Excursion: Frequencies & Co |4

Detailed fragmentation of the frequency range between 2010 MHz and 2025 MHz







- 2x60 MHz (paired) and 1x25 MHz (unpaired) available.
- Two auction stages
- Ist Stage:
 - Licenses are offered whose frequency equipment amounts at least 2 x 10 MHz (paired) and at most 2x15 MHz (paired).
 - Hence the amount of the licences which are up for auction in the first stage amounts between four and six depending on the demand of frequency blocks and the actual bidding behaviour of the candidates.
 - The spectrum of 2x60 MHz (paired) is offered in 12 abstract blocks, each per 2x5 MHz (paired).



- 2nd Stage:
 - Five blocks of 1x5 MHz unpaired spectrum and any blocks of 2x5 MHz paired spectrum not bought in the first stage shall be auctioned.
 - Block one to four: 1x5 MHz unpaired spectrum shall be offered as abstract frequency blocks, i.e. with no defined spectral position.
 - Fifth block shall be offered with a defined spectral position.
- If, at the close of the bidding proceedings, there is no valid bid for a frequency block or if a bidder is the highest bidder for one frequency block only, the block shall not be awarded in the first stage. The unbought spectrum shall be auctioned in the second stage in blocks of 2 x 5 MHz among the successful bidders from the first stage, together with the other auctionable (unpaired) spectrum.
- Only those bidders are admitted to the participation in the second stage who have purchased licences by auction in the first stage.



- The bidding rights in the first stage are limited to at least 2x10 MHz (paired) and at most 2x15 MHz (paired).
- Unpaired frequencies can be purchased by auction (in the second stage) without limitation.
- Minimum bidding in the 1st stage
 - For one licence with a basis equipment of 2x10 MHz (paired) 200 mln DM/102,258 mln EUR,
 - For one licence with an equipment of 2x15 MHz (paired) 300 mln DM/153,387 mln EUR.
- Minimum bidding in the 2nd stage
 - 50 mln DM/25,565 mln EUR per 1x5 MHz frequency block unpaired
 - As far as a paired frequency spectrum is auctioned in the second stage the minimum bidding per 2x5 MHz frequency block (paired) amounts 100 mln DM/51,129 mln EUR.



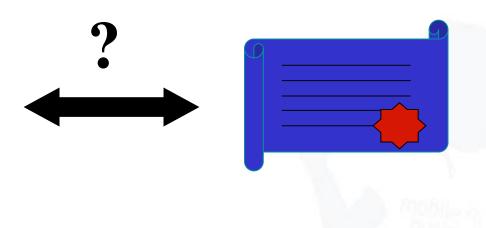
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 Would Kai Rannenberg have been able to purchase a licence by auction?







• Four requirements have to be fulfilled:

Proposition

Notification of the RegTP

Deposit

Bank guarantee





- Requirement 1: Proposition
 - In German language
 - Original proposition and 15 copies
 - Until 28th April 2000
 - Legal prerequisites for the admittance to the auction process have to be fulfilled (Section 8(3) sentence 2, subparagraphs 1 to 3 of the Telecommunications Act).



Requirement 1: Proposition

- a) Statements to the requestor
- b) Statements to reliability
- c) Statements to efficiency
- d) Statements to competence
- e) Participation structure of the requestor / innocuousness certificate of the Federal Cartel Office



mobile Admitta

Admittance to the Auction |5

TKG § 8, Abs. 3 (Nr. 1-3)

- **66** An ordered licence is to deny if:
 - the regulation office does not possess useful frequencies which can be allocated to the requester who wants to conduct radio connections or
 - 2. facts justify the supposition that

a) the requester does not possess the reliability, efficiency and competence which are required for the exertion of the requested licence rights and it is to expect that these licence rights will not be executed enduring orb) the public safety or order would be endangered through the issue of the licence.

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- Requirement 2: Notification of the RegTP
 - Approval of the statements to reliability, productivity, competence, ...
- Requirement 3: Deposit
 - 14 days before the auction
 - 20 Million DM (10,226 Million EUR)

Admittance to the Auction |7

Requirement 4: Bank guarantee

- Indefinite, unconditional, irrevocable, directly enforceable
- Amounting to 400 mln DM (204,517 mln EUR) for the purchase by auction of a licence with a frequency equipment of 2x10 MHz (paired) in the first stage of the auction
- Amounting to 600 mln DM (306,775 mln EUR) for the purchase by auction of a licence with a frequency equipment of 2x15 MHz (paired) in the first stage of the auction
- Amounting to 100 mln DM (51,129 mln EUR) per occupied bidding right for unpaired frequencies in the second stage of the auction
- Amounting to 200 mln DM (102,258 mln EUR) for one bidding right for paired frequencies in the second stage of the auction



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Licence Template

Licence for operating of transmission paths

For the supply of mobile radio services of the third generation (UMTS/IMT-2000) for the public in the area of the Federal Republic of Germany

(UMTS/IMT-2000 licence)

Hereby the regulation authority for telecommunication and post (LICENSER) issues a licence for operating of transfer routes for the supply of mobile radio services of the third generation (UMTS/IMT-2000) for the publicity (licence class 1; mobile radio licence)

to (LICENSEE)

based on the auction from and on the application for admission of the LICENSEE to the auction process from according to § 6 paragraph 1 No. 1, paragraph 2 No. 1 letter a) in connection with § § 11 paragraph 4, 8 paragraph 1 sentence 1 as well as paragraph 4 and 5 and 50 paragraph 2 of the telecommunication law.

Licence |2



- 1. <u>Part A</u>
- 2. <u>Part B</u>
- 3. <u>Part C</u>
- 4. Part D

mobile business



Licence |3

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Part A

mobile business

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- 2 Right to Operate Transmission Paths
- 3 Usage of Mobile Radio Frequencies
- 4 Use of Public Ways
- 5 Numbering
- 6 Fees and Contributions





Part B1 Licence Term

- 2 Revocation of Licence and Accompanying Rights
- 3 Attachment of Collateral Clauses after Licence Award
- 4 Roll-Out and Coverage Obligations
- 5 Frequency Usage Conditions
- 6 Open Network Provision and Interconnection
- 7 Extract from the Commercial Register
- 8 Technical Protection Measures



Licence |5

Part C

mobile business

- 1 Market Dominance
- 2 Competitive Independence of Licensee
- 3 Connection of Terminal Equipment
- 4 Telecommunications Secrecy and Telecommunications Systems Security
- 5 Restriction of Telecommunications Secrecy
- 6 Data Protection and Information Requests from Security Authorities
- 7 Civil Protection
- 8 Influence on Other Legal Relationships

Licence |6

- 9 Transfer of Licence and Accompanying Rights, Change in Ownership of Licensee, and Merger Prohibition
- 10 Fixed Link Frequencies
- 11 Notification and Reporting Requirements
- 12 Separation of Corporate Structures and Separate Accounting
- 13 Submission of General Terms and Conditions
- 14 Customer Protection
- 15 Offerings for Service Providers
- 16 Choice of Operator
- 17 Information Requirements





1. Scope of Licence

This licence applies to the operation of transmission paths for the offer of publicly available 3G mobile radio (UMTS/IMT-2000) services on the territory of the Federal Republic of Germany by the LICENSEE or by other parties.

The LICENSEE shall be free to apply any standard from the IMT-2000 concept.

The system used by the LICENSEE shall fulfil the following minimum requirements according to Decision No 128/1999/EC of the European Parliament and of the Council of 14 December 1998 on the coordinated introduction of a third-generation mobile and wireless communications system (UMTS) in the Community (EC Official Journal of 22 January 1999):



- Multimedia capability, full mobility and low mobility applications in different geographical environments beyond the capability of the second generation systems such as GSM;
- Efficient access to the Internet, Intranets and other Internet Protocol (IP) based services.
- High quality speech transmission commensurate with that of fixed networks.
- Service portability across distinct UMTS/IMT-2000 environments, where appropriate (e.g. public/private/business; fixed/mobile).



- Operation in one seamless environment, including full roaming with GSM and between the terrestrial and satellite components of UMTS/IMT-2000 networks.
- New terrestrial air interface for access to all services (including packet data based services, supporting asymmetric traffic and allowing for bandwidth/data rate on demand in harmonised frequency bands).
- Call handling, service control, and location and mobility management, including full roaming functionality based on an evolution of existing core network systems, for example on an evolved GSM core network, taking the convergence between mobile/fixed networks into account.



2 Right To Operate Transmission Paths

This licence authorises the LICENSEE to operate transmission paths for public 3G mobile radio (UMTS/IMT-2000) service offerings on the territory of the Federal Republic of Germany.



Licence - Part B |1

Part B

- Licence Term
 The licence and accompanying rights shall expire on 31 December 2020.
 - That means 20 years runtime
 - GSM licences for originally 20 years, too Licences D-Networks until 2009 Licence E1 until 2012 Licence E2 until 2016
 - In 2006, all GSM licence agreements were extended until end of 2016 [Bundesnetzagentur2006]
 - Bundesnetzagentur confirmed that the GSM licences will be subject of a new auction [Bundesnetzagentur2013]



Licence - Part B |2

4 Roll-Out and Coverage Obligations

4.1 The LICENSEE shall ensure the offer of UMTS/IMT-2000 mobile radio services to at least **25%** of the **population** by no later than **31 December 2003** and to at least **50%** of the **population** by no later than **31 December 2005**. After 31 December 2005, the LICENSER may increase the coverage obligation in connection with the award of additional spectrum, where necessary for regulatory reasons in order to ensure the regulatory aims as set out in Section 2(2) of the Act (Section 8(2) of the Act).

4.3 The coverage obligation according to Paragraph 4.1 shall apply on condition that the **relevant specifications** of the UMTS/IMT-2000 standard chosen by the LICENSEE **are available in sufficiently stable form in good time before startup of service** and that the **relevant technical systems are on the market**.



Licence - Part C

- 6 Data Protection and Information Requests from Security Authorities
- 6.1 The LICENSEE shall be subject to the provisions on personal data protection of the Telecommunications Act, the Telecommunications Carriers Data Protection Ordinance, and the Federal Data Protection Act.
- 6.2 Attention is drawn to the obligation to furnish information in accordance with Sections 89(6) and 90 of the Act.





Dealing and Working with the Licence

Shared use of infrastructure

- To what extent and under which technical conditions is a shared use of infrastructure in line with the UMTS licensing conditions [decision of the presidents chamber from 18.02.2000 on the determinations and rules for the licensing for UMTS/IMT-2000; RegTP official gazette from 23.02.2000, Vfg 13/2000]
- Thesis paper of the RegTP [available from <u>www.bundesnetzagentur.de</u> in German and in English]

Infrastructure Sharing Principles

Interpretation of the UMTS Award Conditions in Light of More Recent Technological Advance

- Shared use of sites, masts, antennas, cables and combiners is permitted under the Award Conditions.
- Shared use of Site Support Cabinets, or SSCs (= more than one Node B in a single SSC) has no further implications for functions control (full legal control of the operator's network) and the independence of the licence holders as competitors and is thus compatible with the Award Conditions.

Infrastructure Sharing Principles

- Use of logically distinct Node B in one and the same unit instead of physically distinct Node B at the same site is covered by the Award Conditions if the individual cooperation agreements guarantee that each licence holder will retain functions control and competitive independence. The preconditions are:
 - 1. each licence holder has independent control of his own logical Node B so that he can operate his assigned frequencies only (no spectrum pool);
 - 2. no exchange of any data relating to competition beyond that required for technical operations takes place (eg. customer data);
 - 3. separation of the Operation and Maintenance Centres;
 - 4. operation of additional own Node B (to guarantee the operator's planning autonomy);
 - 5. no regional splitting up of coverage areas that rules out network and coverage area overlap.

Infrastructure Sharing Principles

- Use of logically distinct RNCs in one and the same unit instead of physically distinct RNCs is covered by the Award Conditions if the individual cooperation agreements guarantee that each licence holder will retain functions control and competitive independence. The preconditions are:
 - 1. each licence holder has independent control of his own logical RNC, particularly of the usage-sensitive cell load and power;
 - 2. no exchange of any data relating to competition beyond that required for technical operations takes place (eg. customer data);
 - 3. separation of the Operation and Maintenance Centres;
 - 4. possibility of operating additional own RNCs (to guarantee the operator's planning independence);
 - 5. connection of the operator's own Node B, operated solely by himself, to his own logical RNC.

Infrastructure Sharing Principles [4]

- Shared use of the core network, i.e. of the MSC, would lead to a spectrum pool and is thus incompatible with the requirement of functions control as set out in the Telecommunications Act and the UMTS Award Conditions.
- Transitional arrangements on the shared use of MSCs are ruled out in light of principle 5.



Licence – Part C

- 9 Transfer of Licence and Accompanying Rights, Change in Ownership of LICENSEE, and Merger Prohibition
- **9.1** Transfer of licence shall be in written form and shall require prior written approval by the LICENSER (Section 9(1) sentence 1 of the Act).
- **9.2** The LICENSER shall be given notice without undue delay of any other transfer of licence to a new holder, change in ownership of the LICENSEE, or permission for another party to use the licence (Section 9(2) of the Act).
- **9.3** If the LICENSEE holds a dominant position according to Section 19 of the Restraints of Competition Act in the relevant market, he may be required by the LICENSER as a condition of his licence to refrain from any linkage with another company within the meaning of Section 37 of the Restraints of Competition Act if there is a limitation of the number of licences in accordance with Section 10 of the Telecommunications Act and if the other company is or will be operating in a telecommunications market deemed to be the same product and geographical market as the LICENSEE's sphere of activity (Section 32 of the Telecommunications Act).

→ In July 2014, after Telefónica Deutschland Holding AG's acquisition of control of E-Plus Mobilfunk GmbH & Co. KG, BNetzA granted both companies the right to use the frequency spectrum of both (previously separated) companies (Decision BK 1-13/002).



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Result of the Auction (1)

Agenda of the allocation of the UMTS/IMT-2000 frequency blocks

FDD frequency blocks

(MHz)	192	0,3 193	0,2 194	40,1 19	50,0 193	59,9 190	59,8 19	979,7
		FDD 1: Mannesmann Mobilfunk (9,9 MHz)	FDD 2: Group 3G (9,9 MHz)	FDD 3: E-Plus 3G Lux (9,9 MHz)	FDD 4: MobilCom Multimedia (9,9 MHz)	FDD 5: VIAG (9,9 MHz)	FDD 6: T-Mobil (9,9 MHz)	
(MHz)	211	10,3 212	20,2 213	30,1 21	40,0 214	19,9 21:	59,8 21	169,7
		FDD 1: Mannesmann Mobilfunk (9,9 MHz)	FDD 2: Group 3G (9,9 MHz)	FDD 3: E-Plus 3G Lux (9,9 MHz)	FDD 4: MobilCom Multimedia (9,9 MHz)	FDD 5: VIAG (9,9 MHz)	FDD 6: T-Mobil (9,9 MHz)	

TDD frequency blocks

(MHz)	1900,1	190	5,1 191	0,1 191	15,1 19	20,1 201	9,7 202	24,7
	Grou	lock 1: ip 3G iHz)	TDD Block 2: MobilCom Multimedia (5 MHz)	TDD Block 3: T-Mobil (5 MHz)	TDD Block 4: Mannesmann Mobilfunk (5 MHz)		E-Plus 3G Lux (5 MHz)	





Final result of the UMTS licence auction

License	Acquired frequency spectrum	DM	License valid until	
E-Plus Hutchison	2x 10 MHz (paired) 1x 5 MHz (unpaired)	16.491.800.000		
Group 3G	2x 10 MHz (paired) 1x 5 MHz (unpaired) 16.568.700.000			
Mannesmann Mobilfunk	2x 10 MHz (paired) 1x 5 MHz (unpaired)	16.594.800.000	31 Dec 2020	
MobilCom Multimedia	2x 10 MHz (paired) 1x 5 MHz (unpaired)	16.491.000.000	51 Dec 2020	
T-Mobil	2x 10 MHz (paired) 1x 5 MHz (unpaired)	16.704.900.000		
VIAG Interkom	2x 10 MHz (paired)	16.517.000.000	Bulliness	
Total	145 MHz	99.368.200.000		



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Auction of the Auction's Clock

- From 28.08.2000 till 15.09.2000, 15 o'clock the auction's clock (costs: about 200 DM) was offered for a start bidding of 250 DM.
- The Pfleiderer AG in Neumarkt/Oberpfalz issued a bid of 30.000 DM.
- The money benefited charitable institutions.





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International UMTS Licensing |1

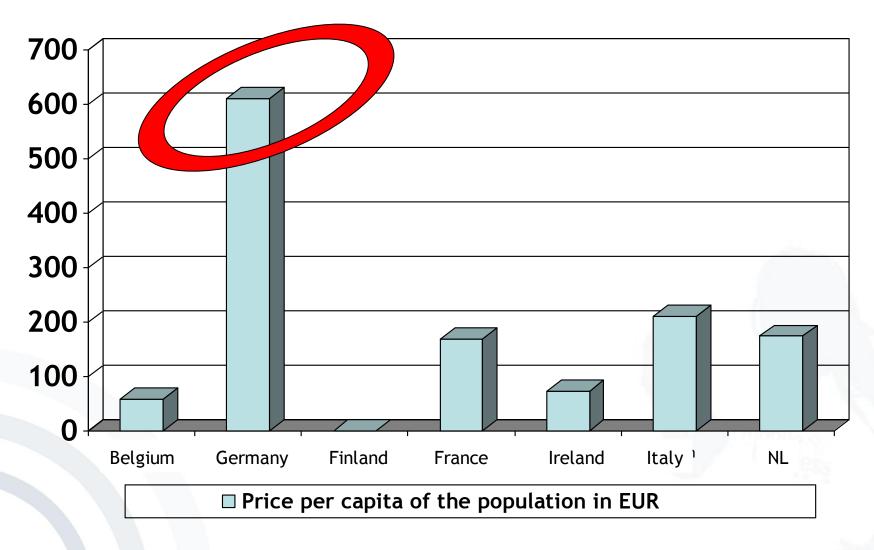
- Australia (A)
- Austria (A)
- Belgium (A)
- Czech Republic (A)
- Denmark (A)
- Estonia (Sealed bid)
- Finland (BC)
- France (BC + fee)
- Germany (A)
- Greece (A)
- Hong Kong (Revenue Share)
- Ireland (BC)
- Isle of Man (Award)
- Israel (A)
- Italy (A)
- Japan (BC)
- Latvia (A)
- Liechtenstein (Award)

- Luxembourg (BC)
- Malaysia (BC)
- Monaco (Award)
- Netherlands (A)
- New Zealand (A)
- Norway (BC)
- Poland (BC)
- Portugal (BC)
- Singapore (Award)
- Slovakia (BC)
- Slovenia (A)
- South Korea (BC)
- Spain (BC)
- Sweden (combination A & BC)
- Switzerland (A)
- Taiwan (A)
- UK (A)

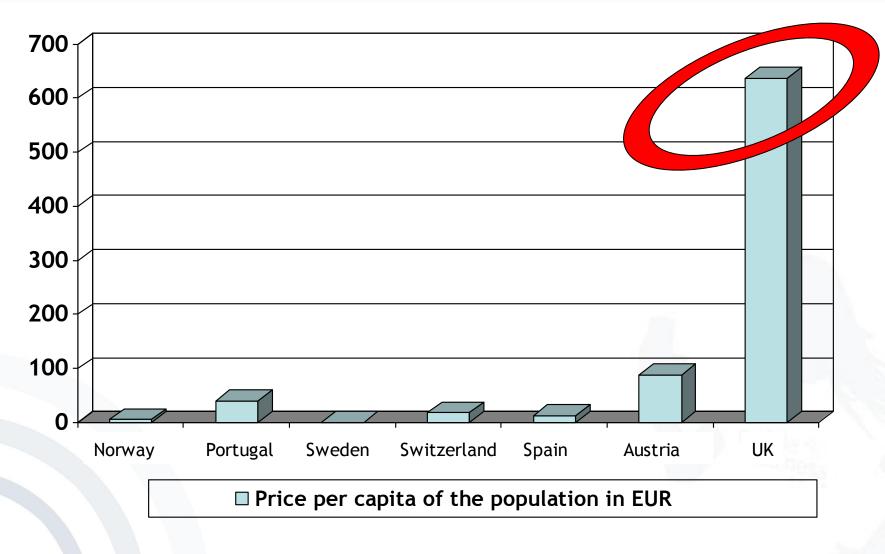
A = Auction, BC = Beauty Contest

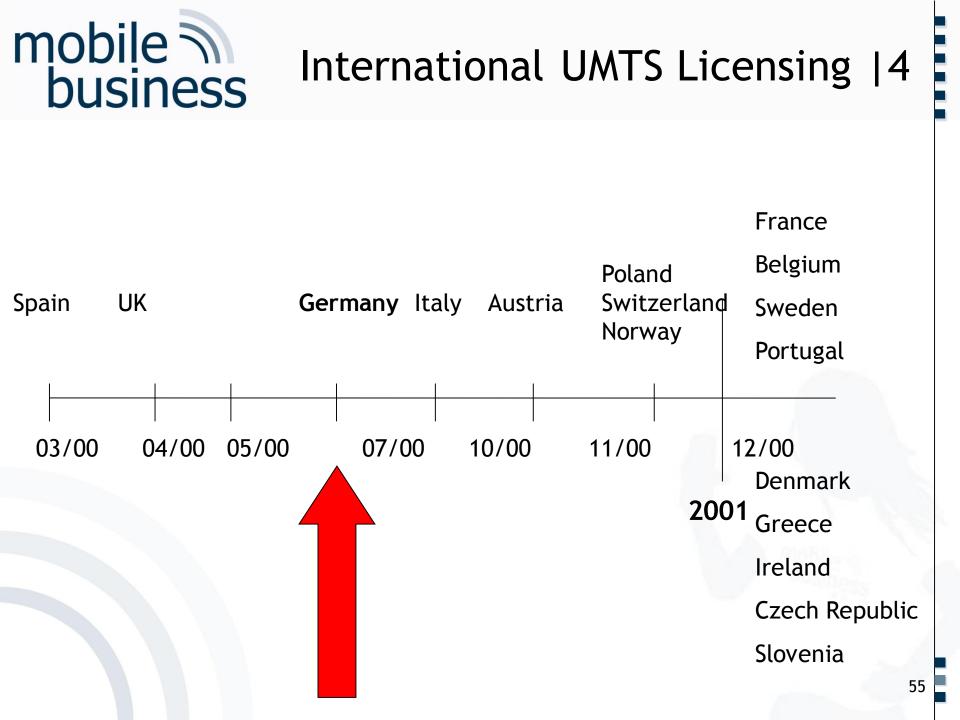
www.gsmworld.com/gsmeurope/faq/3g.shtml; www.umtsworld.com/industry/licenses.htm]

International UMTS Licensing |2



International UMTS Licensing |3







Impacts on Germany

- Actually it does not matter which frequency blocks one gets.
- But: If one operates several UMTS networks (beyond the country borders) it can be interesting to get frequency blocks in the same "range".



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Basis of frequency auction for wireless access (2010)

Based on Broadband strategy within the German economic stimulus package (Konjunkturpaket II)

→ Usage of digital dividend as soon as possible
 → Provisioning of innovative mobile telephony and broadband internet in rural environments



Digital dividend

- The expression "digital dividend" refers to the increase in transmission capacity that is achieved by changing over to digital technology.
- In the course of digitizing TV and radio broadcasts (DVB-T), signals will be transmitted in future over one frequency or one channel. This will free up valuable frequency bands (frequency range 790-862 MHz) - used to date solely for the transmission of analog signals - for the broadband Internet service.

Frequency auction for wireless access (2010)

- Frequency auctions for wireless network access for the provision of telecommunication services in the ranges:
 - 800 MHz (paired)
 - Used in 4G networks
 - Bound to network expansion obligations in rural environments (90% of the population of all states from 2016)
 - 1.8 GHz (paired)
 - Mainly used for 4G and some GSM services (for transitional period only)
 - 2.0 GHz (paired & unpaired)
 - UMTS spectrum
 - Allocated in 2000 to Group 3G and Mobilcom, but never used
 - 2.6 GHz (paired & unpaired)
 - Used in 4G networks for local hotspots, e.g. at large arenas or airports.
- Almost similar auction process as UMTS auction 2000 (Simultaneous multiple round auction)



Auktionsrundenergebnis

Ende der Auktion

Frequenzbereich	Block	Ausstattung	Höchst- bieter	Höchstgebot (€ in Tsd)	Frequenzbereich	Block	Ausstattung	Höchst- bieter	Höchstgebot (€ in Tsd)
		2x5 MHz konkret	To2 GER	616.595		26 CH- A	2x5 MHz abstrakt	Telekom D	19.096
	A		To2 GER	595.760			2x5 MHz abstrakt	Telekom D	19.090
and the second se	0,8 GHz B 2x5 MHz abstrakt 0,8 GHz C 2x5 MHz abstrakt		Telekom D	570.849		CAN COLOR IN COMPANY	2x5 MHz abstrakt	To2 GER	19.025
(gepaart)		2x5 MHz abstrakt	Telekom D	582.949		and some of the local division of the local	2x5 MHz abstrakt	To2 GER	17.364
		e han staate in the state of the	Vodafone	07070700700500			2x5 MHz abstrakt	Vodafone	10005cT.)
		2x5 MHz abstrakt		583.005					18.948
	0,8 GHZ F	2x5 MHz abstrakt	Vodafone	627.317		CTA COLORADO DE LA C	2x5 MHz abstrakt	Vodafone	19.025
					T (1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.		2x5 MHz abstrakt	Telekom D	19.069
						CONTRACTOR OF CONTRACTOR	2x5 MHz abstrakt	Telekom D	19.038
							2x5 MHz abstrakt	To2 GER	18.948
		2x5 MHz abstrakt	Telekom D	20.700		Contraction of the second s	2x5 MHz abstrakt	E-Plus Grp	18.931
	Contraction of the second	2x5 MHz abstrakt	Telekom D	20.700			2x5 MHz abstrakt	E-Plus Grp	17.739
and the second second		2x5 MHz abstrakt	Telekom D	19.869		and the second second second second	2x5 MHz abstrakt	To2 GER	17.739
(gepaart)		2x5 MHz konkret	E-Plus Grp	21.550			2x5 MHz abstrakt	Vodafone	17.739
	1,8 GHz E	2x5 MHz konkret	E-Plus Grp	21.536		2,6 GHz N	2x5 MHz abstrakt	Vodafone	17.752
						2,6 GHz 0	1x5 MHz abstrakt	Vodafone	9.130
	2,0 GHz A	2x4,95 MHz konkret	Vodafone	93.757		2,6 GHz P	1x5 MHz abstrakt	Vodafone	9.130
2,0 GHz	2,0 GHz B	2x4,95 MHz konkret	E-Plus Grp	103.323		2,6 GHz Q	1x5 MHz abstrakt	Telekom D	8.598
(gepaart)	2,0 GHz C	2x4,95 MHz konkret	E-Plus Grp	84.064		2,6 GHz R	1x5 MHz abstrakt	Vodafone	8.598
	2,0 GHz D	2x4,95 MHz konkret	To2 GER	66.931		2,6 GHz S	1x5 MHz abstrakt	Vodafone	9.051
					(ungepaart)	2,6 GHz T	1x5 MHz abstrakt	Vodafone	9.051
					B 10000 100	2,6 GHz U	1x5 MHz abstrakt	E-Plus Grp	8.273
						2,6 GHz V	1x5 MHz abstrakt	To2 GER	8.229
2,0 GHz	2,0 GHz E	1x5 MHz konkret	To2 GER	5.731		2,6 GHz W	1x5 MHz abstrakt	To2 GER	8.229
(ungepaart)	2,0 GHz F	1x14,2 MHz konkret	To2 GER	5.715		2,6 GHz X	1x5 MHz abstrakt	E-Plus Grp	8.229
Ausgeschiedene	Bieter:							in T a di	4 394 64
							ner Höchstgebote (€		4.384.646
							htung aufgrund zurü öchstgebote (€ in Ts		
	entur2010]					Summe		4.384.646	

Source: [Bundesnetzagentur2010]

- 8 ×

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Result of the Auction 2010

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Licensee	Acquired frequency spectrum	Euro	License valid until
Vodafone D2 GmbH	800 MHz: 2x 10 MHz (paired) 2000 MHz: 2x 5 MHz (paired) 2600 MHz: 2x 20 MHz (paired) 2600 MHz: 1x 25 MHz (unpaired)	1,422,503,000	
Telefónica O2 Germany GmbH & Co. OHG	800 MHz: 2x 10 MHz (paired) 2000 MHz: 2x 5 MHz (paired) 2000 MHz: 1x 10 MHz (unpaired) 2600 MHz: 2x 20 MHz (paired) 2600 MHz: 1x 10 MHz (unpaired)	1,378,605,000	31 Dec 2025
Telekom Deutschland GmbH	800 MHz: 2x 10 MHz (paired) 1800 MHz: 2x 15 MHz (paired) 2600 MHz: 2x 20 MHz (paired) 2600 MHz: 1x 5 MHz (unpaired)	1,299,893,000	
Erste MVV Mobilfunk Vermögensverwaltungs- gesellschaft mbH (E-Plus)	1800 MHz: 2x 10 MHz (paired) 2000 MHz: 2x 10 MHz (paired) 2600 MHz: 2x 10 MHz (paired) 2600 MHz: 1x 10 MHz (unpaired)	283,645,000	mobile 4 Dusiness
Total	360 MHz	4,384,646,000	



- General Information
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 - International UMTS Licensing
- Frequency auction for wireless access (2010)
- Frequency auction for wireless access (2015)
- Conclusions and Outlook





Basis of frequency auction for wireless access (2015)

Based on Broadband strategy of federal government.

- Preparation of ground for usage of digital dividend II without undue delay (as soon as spectrum will be cleared of TV broadcasts: By 2017, probably later)
- ➔ Further improvement of innovative mobile telephony and broadband internet in rural environments (stricter coverage obligations than in 2010)

- Frequency auction for wireless access (2015)
- Frequency auctions for wireless network access for the provision of telecommunication services in the ranges:
 - 700 MHz (paired)

- Digital dividend II
- Available for use after switchover from DVB-T to DVB-T2 has completed (by 2017, probably later)
- 900 MHz (paired)
 - Basis for today's mobile networks (since start of GSM "D-Netze")
- 1800 MHz (paired)
 - Basis for today's mobile networks (since start of GSM "E-Netze")
- 1500 MHz (unpaired)
 - New spectrum for wireless access, e.g. for increase of download bandwidth (future use).
- Allocation of frequency spectrum now technologically neutral
- Only very few restrictions (cf. "concrete blocks" in the auction: Blocks with usage limitations)
- Almost similar auction process as 2000 and 2010 (Simultaneous multiple round auction)
- Licences valid until 31 December 2033



Coverage and bandwidth obligations (2015 auction)

Coverage and Bandwidth Obligations in accordance with Digital Agenda of the Federal Government of Germany:

- Aiming at (almost) nationwide broadband internet coverage: 98 percent of households and
 - min. 95 percent of h. per federal state
 - min. 99 percent of h. in city states (Stadtstaaten)



- As a general rule: Provide at least 10 Mbit/s per customer → but no guarantee: Shared Medium!
- All autobahns and ICE railway tracks are to be covered (as extensively as technically and legally possible)
- 700 MHz to be preferred, but other existing infrastructure, no matter which frequency spectrum, will be included in assessment process.
- Obligations hold for every single operator (thus not for all operators collectively, as in 2010 auction)
- Time frame: Within 3 years (counting from frequency assignment onwards) → implementation by summer 2018.

Motivation for coverage and bandwidth obligations

To ensure:

- Timely start of network roll-out, sustained effort of operators
- Efficient use of **new frequency spectrum** as quick as possible
- Implementation of regulation goals in accordance with the federal infrastructure guaranteeing mandate in the area of telecommunication (Basic Law of the Federal Republic of Germany, Art. 87f GG)
- Safeguard interests of users, notably consumer interests, in the area of telecommunications (§ 2 Abs. 2 Nr. 1 TKG)
- Foster mature and competitive telecommunication and telecommunication service markets (§ 2 Abs. 2 Nr. 2 TKG)
- Encourage efficient investment in infrastructure in accordance with § 2 Abs. 3 TKG
- Overall speed-up of network roll-out of high-performance next generation public telecommunication networks (§ 2 Abs. 2 Nr. 5 TKG)
- Safeguard efficient, interference-free use of frequencies (§ 52 i.V.m. § 2 Abs. 2 Nr. 7 TKG)

Bundesnetzagentur

Start: 27 May 2015



Source: [Bundesnetzagentur2015]

Rundenergebnis der Runde 1							
Frequenzbereich	Block	Ausstattung	Höchstbieter	Höchstgebot (€in Tsd.)			
	700 A	2x5 MHz konkret	TEF DE	75.050			
	700 B	2x5 MHz abstrakt	TEF DE	75.050			
700 MHz (gepaart)	700 C	2x5 MHz abstrakt	Vodafone	75.020			
	700 D	2x5 MHz abstrakt	Vodafone	75.020			
	700 E	2x5 MHz abstrakt	Telekom	75.000			
	700 F	2x5 MHz abstrakt	Telekom	75.000			
	900 A	2x5 MHz konkret	TEF DE	75.050			
	900 B	2x5 MHz abstrakt	TEF DE	75.050			
900 MHz (gepaart)	900 C	2x5 MHz abstrakt					
	900 D	2x5 MHz abstrakt	Vodafone	75.020			
	900 E	2x5 MHz abstrakt	Vodafone	75.020			
	900 F	2x5 MHz abstrakt	Vodafone	75.020			
	900 G	2x5 MHz abstrakt	Telekom	75.000			
	1800 A	2x5 MHz abstrakt	Telekom	37.500			
	1800 B	2x5 MHz abstrakt	TEF DE	37.550			
	1800 C	2x5 MHz abstrakt	TEF DE	37.550			
	1800 D	2x5 MHz abstrakt	TEF DE	37.550			
1,8 GHz (gepaart)	1800 E	2x5 MHz abstrakt	TEF DE	37.550			
	1800 F	2x5 MHz abstrakt	TEF DE	37.550			
	1800 G	2x5 MHz abstrakt					
	1800 H	2x5 MHz abstrakt					
	1800 I	2x5 MHz abstrakt					
	1800 J	2x5 MHz konkret					
	1500 A	1x5 MHz abstrakt	Telekom	18.750			
	1500 B	1x5 MHz abstrakt	Telekom	18.750			
	1500 C	1x5 MHz abstrakt	Telekom	18.750			
1,5 GHz (ungepaart)	1500 D	1x5 MHz abstrakt	Telekom	18.750			
	1500 E	1x5 MHz abstrakt	Vodafone	18.770			
	1500 F	1x5 MHz abstrakt	Vodafone	18.770			
	1500 G	1x5 MHz abstrakt	Vodafone	18.770			
	1500 H	1x5 MHz abstrakt	Vodafone	18.770			
Summe all	1.275.630						
Zahlu geno	0						
	1.275.630						

mobile busines 2015 19: Frequenzauktion: Bieterwettstreit im 1800-MHz-Band Focus on 1800 MHz News-Meldung vom 08.06.2015 19:11 spectrum UPDATE uorlesen / MP3-Download Bei der Versteigerung zahlreicher Mobilfunkfrequenzen zeichnet sich ein starkes Interesse der Netzbetreiber am 1800-MUZ-Band ab Das einnet eint Bei der Versteigerung zählreicher Mobilfunkfrequenzen zeichnet sich ein starkes Interesse der Netzbetreiber am 1800-MHz-Band ab. Das eignet sich nima für Liffe in Ballungenenieten Bei der laufenden Frequenzauktion der Bundesnetzagentur steht nach 80 Bunden das eneutrum im 1900 Mutz Band besonders booh im Kurs direkt Bei der läufenden Frequenzäuktion der Bundesnetzagentur stem nach äur Runden das Spektrum im 1800-MHz-Band besonders hoch im Kurs, direkt riefelnt von den onn-MHz-Erentienzen in den etablierten GeM-Rander (Bild: dpa, Carsten Rehder) Runden das Spektrum im 1800-MHZ-Band besonders noch im Kurs, direk gefolgt von den 900-MHZ-Frequenzen. In den etablierten GSM-Bänder versuchen die Nietzbetreiber ihr bieber genutzten eneutzten eneutzten eneutzten. prima für LTE in Ballungsgebieten. geroigt von den 900-MHZ-trequenzen. In den etablierten GSM-bandem und Versuchen die Netzbetreiber, ihr bisher genutztes Spektrum zu sicher den etablierten derzeit hei inereeamt rund o 7 Milliarden Ei Versuchen die Netzbetreiber, ihr bisher genutztes Spektrum zu sichern und auszubauen. Die Gebote stehen derzeit bei insgesamt rund 2,7 Milliarden Europaan derzen eine enter Milliarden für die Erectronzen im 1000 Milliarden eine eine auszupauen. Die Gebole sienen uerzen ber insgesamt rung z.r. wil devon eine nute Milliarde für die Frequenzen im 1800-MHz-Band. terretzarentur 2x50 MHz Spektrum. Die nou verneben. Die neuen 69 Beginn der Source: [Heise2015]

Result:

19 June 2015 (after 16 working days)



Source: [Bundesnetzagentur2015]

Frequenzbereich	Block	Ausstattung	Höchstbieter	Höchstgebot (€in Tsd.)
	700 A	2x5 MHz konkret	TEF DE	166.39
	700 B	2x5 MHz abstrakt	Vodafone	165.50
700 MHz (gepaart)	700 C	2x5 MHz abstrakt	TEF DE	166.84
(gepaart)	700 D	2x5 MHz abstrakt	Telekom	166.56
	700 E	2x5 MHz abstrakt	Telekom	171.64
	700 E	2x5 MHz abstrakt	Vodafone	163.47
	900 A	2x5 MHz konkret	TEF DE	195.52
	900 B	2x5 MHz abstrakt	Vodafone	211.80
900 MHz (gepaart)	900 C	2x5 MHz abstrakt	Vodafone	203.29
(gepaart)	900 D	2x5 MHz abstrakt	Telekom	183.67
	900 E	2x5 MHz abstrakt	Telekom	180.96
	900 F	2x5 MHz abstrakt	Telekom	180.46
	900 G	2x5 MHz abstrakt	TEF DE	189.95
	1800 A	2x5 MHz abstrakt	Vodafone	237.49
	1800 B	2x5 MHz abstrakt	Telekom	248.05
	1800 C	2x5 MHz abstrakt	Vodafone	258.24
	1800 D	2x5 MHz abstrakt	Vodafone	249.13
1,8 GHz (gepaart)	1800 E	2x5 MHz abstrakt	Telekom	248.10
	1800 F	2x5 MHz abstrakt	Vodafone	255.96
	1800 G	2x5 MHz abstrakt	TEF DE	239.22
	1800 H	2x5 MHz abstrakt	Telekom	248.78
	1800 I	2x5 MHz abstrakt	TEF DE	240.28
	1800 J	2x5 MHz konkret	Vodafone	180.15
	1500 A	1x5 MHz abstrakt	Vodafone	40.93
	1500 B	1x5 MHz abstrakt	Vodafone	40.93
	1500 C	1x5 MHz abstrakt	Vodafone	40.91
1,5 GHz (ungepaart)	1500 D	1x5 MHz abstrakt	Telekom	42.96
	1500 E	1x5 MHz abstrakt	Vodafone	42.96
	1500 F	1x5 MHz abstrakt	Telekom	39.01
	1500 G	1x5 MHz abstrakt	Telekom	40.96
	1500 H	1x5 MHz abstrakt	Telekom	40.96
Summe alle	5.081.23			
Zahlur genor				
	5.081.23			



Result of the Auction 2015

Licensee	Acquired frequency spectrum	Euro	License valid until
Telefónica Deutschland GmbH & Co. OHG	700 MHz: 2x 10 MHz (paired) 900 MHz: 2x 10 MHz (paired) 1800 MHz: 2x 10 MHz (paired)	1,198,238,000	
Telekom Deutschland GmbH	700 MHz: 2x 10 MHz (paired) 900 MHz: 2x 15 MHz (paired) 1800 MHz: 2x 15 MHz (paired) 1500 MHz: 1x 20 MHz (unpaired)	1,792,156,000	31 Dec 2033
Vodafone GmbH	700 MHz: 2x 10 MHz (paired) 900 MHz: 2x 10 MHz (paired) 1800 MHz: 2x 25 MHz (paired) 1500 MHz: 1x 20 MHz (unpaired)	2,090,842,000	Mobile -
Total	270 MHz	5,081,236,000	Duniness



Comparison of auctions

UMTS (2000)

- Participants 6
- Altogether 145 MHz
- Duration 19 days
- 173 rounds
- Time per round 40 Min.

50bn €

Wireless Access (2010)

- Participants 4
- Altogether 360 MHz
- Duration 27 days
- 224 rounds
- Time per round
 90 Min.



Wireless Access (2015)

- Participants 3
- Altogether 270 MHz
- Duration 16 days
- 181 rounds
- Time per round
 60 Min.

⇒5.1bn €



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Conclusion and Outlook |1

- Historic event ... and you were around!
- UMTS licence payments were initially excessive
- Network expansion obligations of 800 MHz auctions in 2010 have already increased network coverage in rural areas.
- Digital Agenda of the Federal Government has led to stricter coverage and bandwidth obligations for operators in 2015 auction.





Conclusion and Outlook |2

- Discussion on
 - Shared use of infrastructure
 - Licence transfer
 - Economic viability of network investments, e.g. required fiber network roll-out into rural areas in order to hook up base stations.
 - Use of 3G and/or LTE in (parts of) the frequency spectrum currently used exclusively for GSM

continues.

"Kartellamt nimmt Mobilfunkanbieter unter die Lupe"

"Die Mobilfunkbetreiber T-Mobile, Vodafone, E-Plus und O2 steuern möglicherweise auf einen Konflikt mit dem Kartellamt zu. [...] Darin äußern die Wettbewerbshüter den Verdacht, das Mobilfunkquartett könnte im Vorfeld der anstehenden Lizenzverlängerung von milliardenschweren Funkfrequenzen sensible Geschäftsinformationen ausgetauscht haben, um ein für sie teures Versteigerungsverfahren zu vermeiden.[...] In den Fragebögen haben die vier Mobilfunker das Frequenzspektrum brüderlich untereinander aufgeteilt und kommen sich gegenseitig nicht in die Quere."

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