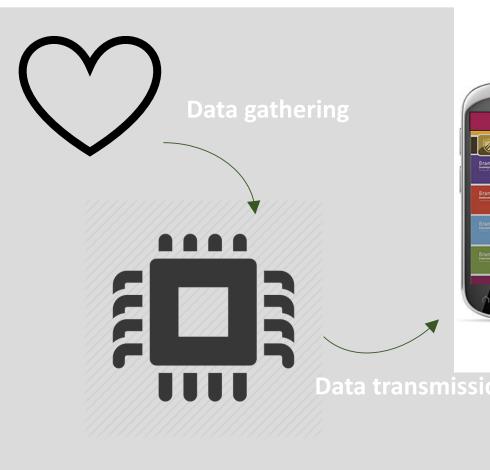
Cardiovas









Business Model Canvas



Customer Segment



 Employed professionals (35-50y) with emphasis on health and fitness activities (early adopters)

Channels

- App
- Internet, social networks
- Physicians
- Pharmacy distribution chain
- Smart watches

Key Resources



- Soft- / Hardware R&D
- Support/Marketing
- Artificial Intelligence
- · Customer Data Base
- State of the art mobile Application

Value Proposition



- Satisfaction of individual needs
- Healthier lifestyle
- Disease prevention & detection
- · Time-saving health care
- Reduce Stress
- Real-time analysis of blood composition

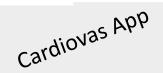
Customer Relationships

- Automated Services
- Communities
- Up-selling

Key Partners 🦴

- Physicians
- Partner Developer
- Manufacturer (NFC chips)
- Pharmacies

Digitalization



Cardiovas Chip

Cardiovas Analytics

Cardiovas Community

Cost structure



- · development costs
- personnel costs
- High fixed costs
- · Low- mid variable costs

Revenue Streams



- Indirect sales medication
- Sale of supplements
- Pharmacy commission
- · Direct through chip retail