

Lecture 9

Mobile Devices

Mobile Business I (WS 2016/17)

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- Introduction
- Categorisation of Mobile Devices
- Components of Mobile Devices
 - Accumulators
 - Processors, Memory, and Storage
 - Display
 - Means for I/O



Mobile Terminal vs. Mobile Device

- A Mobile Device is a small, handheld computing device.
- Mobile Terminal emphasises the fact that the mobile device represents the end of a communications link or the edge node of a communications network.

Device Manufacturers and Brands

- Alcatel
- Apple
- Audiovox
- Benefon
- BenQ Mobile
- Blackberry
- Bosch
- Ericsson
- Google
- HTC
- Huawei
- LG Electronics
- Microsoft
- Motorola
- NEC
- Nokia
- Panasonic





- **Philips**
- Sagem
- Samsung
- Sendo
- Siemens
- Sony
- **TCL** Communication
- Telepong
- Telit
- Telme
- Toshiba
- Trium
- Windhorst
- Xelibri
- Yulong
- ZTE

Worldwide Mobile Phone Sales to End Users by Vendor

Q1-2016 vs. Q1-2005

Company	1Q16 units	1Q156Market Share (%)	1Q05 units	1Q05 Market
Samsung	81,187	23.2	24,479.8	13.5
Apple	51,630	14.8	-	
Huawei	33,002	7.2	-	-
Орро	16,113	4.6	-	
Xiaomi	15,048	4.3		
LG Electronics (former LG)			11,464.2	6.3
Lenovo*/Motorola			30,143.3	16.7
Huawei				
TCL Communication	oth	iers	others	
ZTE				
BenQ Mobile			10,209.5	5.7
Sony Mobile Com.			9,905.8	5.5
Others	156,413	44.8	39,829.5	21.9
TOTAL	349,251	100.0	180,992.2	100.0



Worldwide Mobile Phone Sales to End Users by Vendor Q1-2016 vs. Q1-2015

In 1.000 Units

Company	1Q16 Units	1Q16 Market Share (%)	1Q15 Units	1Q15 Market Share (%)
Samsung	81,186.9	23.2	81,122.8	24.1
Apple	51,629.5	14.8	60,177.2	17.9
Huawei	28,861.0	8.3	18,111.1	5.4
Орро	16,112.6	4.6	6,585.1	2.0
Xiaomi	15,048.0	4.3	14,740.2	4.4
Others	156,413.4	44.8	155,561.4	46.3
Total	349,251.4	100.0	336,297.8	100.0

Based on [Gartner2016]

Worldwide Mobile Phone Sales to End Users

by Vendor 2012 vs. 2011 - A Decline?

Company	2012 Units	2012 Market Share (%)	2011 Units	2011 Market Share (%)
Samsung	384,631.2	22.0	315,052.2	17.7
Nokia	333,938.0	19.1	422,478.3	23.8
Apple	130,133.2	7.5	89,263.2	5.0
ZTE	67,344.4	3.9	56,881.8	3.2
LG Electronics	58,015.9	3.3	86,370.9	4.9
Huawei Technologies	47,288.3	2.7	40,663.4	2.3
TCL Communication	37,176.6	2.1	34,037.5	1.9
Research In Motion	34,210.3	2.0	51,541.9	2.9
Motorola	33,916.3	1.9	40,269.1	2.3
НТС	32,121.8	1.8	43,266.9	2.4
Others	587399.6	33.6	595886.9	33.6
TOTAL	1,746,175.6	100.0	1,775,712.0	100.0

In 1.000 Units

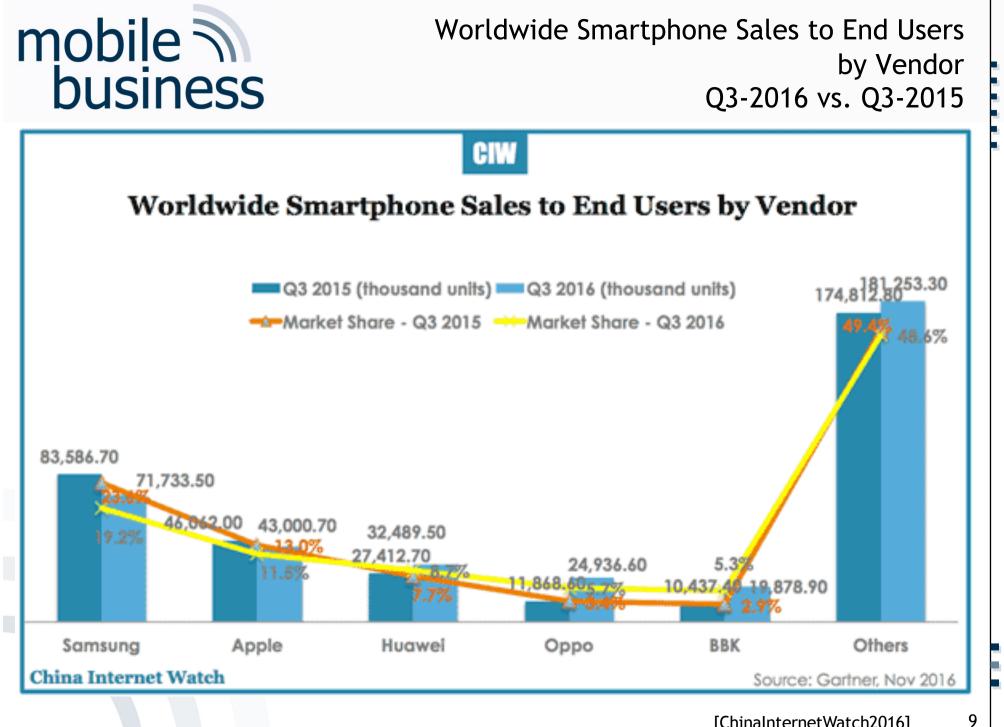
Cf. TOTAL Units sold in 2013: 1,820,200.0

Worldwide Smartphone Sales to End Users by Vendor Q3-2016 vs. Q2-2016

Company	3Q16 Units	3Q16 Market Share (%)	2Q16 Units	2Q16 Market Share (%)
Samsung	71,733.5	19%	76,743.50	22%
Apple	43,000.7	12%	44,395.00	13%
Huawei	27,412.7	7%	30,670.70	9%
Орро	24,936.6	7%	18,489.60	5%
BBK	19,878.9	5%	-	-
Others	181,253.3	49%	17,4061.00	51%
Total	368,215.7	100%	344,359.8	100%

In 1.000 Units

Based on [Gartner2016], [Gartner2016a] and [ChinaInternetWatch2016]



Worldwide Smartphone Sales to End Users by Vendor Q2-2016 vs. Q2-2015

In 1.000 Units

Company	2Q16 Units	2Q16 Market Share (%)	2Q15 Units	2Q15 Market Share (%)
Samsung	76,743.5	22.3	72,072.5	21.8
Apple	44,395.0	12.9	48,085.5	14.6
Huawei	30,670.7	8.9	26,454.4	8.0
Орро	18,489.6	5.4	8,073.8	2.4
Xiaomi	15,530.7	4.5	15,464.5	4.7
Others	158,530.3	46.0	160,162.1	48.5
Total	344,359,7	100.0	330,312,9	100.0

Source: [Gartner2016a]

Worldwide Smartphone Sales in Q2-2013

"Smartphones accounted for 51.8 percent of mobile phone sales in the second quarter of 2013, resulting in smartphone sales surpassing feature phone sales for the first time."

[Gartner2013b]

Evolution of Mobile Devices



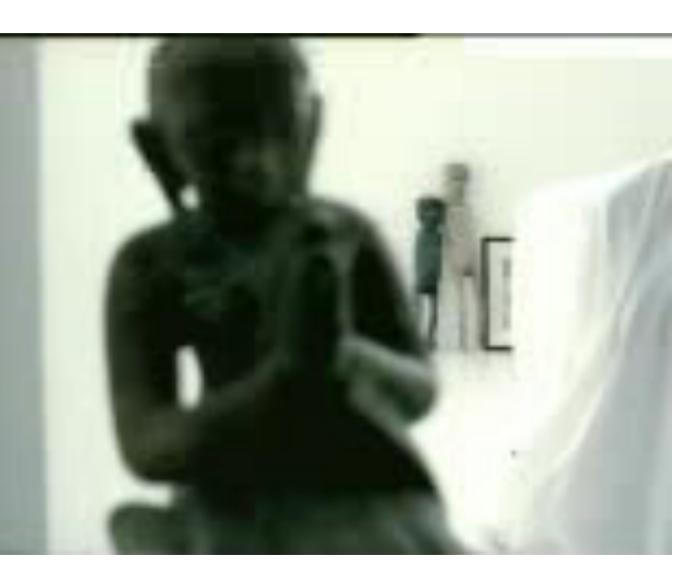
- Development of device capabilities
 - Multimedia applications (MP4, radio, video, TV, etc.)
 - Possibility to execute 3rd party software
 - Sensors (microphone, camera, GPS, ...)
 - Data Services (Internet connectivity)
 - Short Message Service (SMS)
 - Interactive Voice Response (IVR)
 - General telephony capabilities



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Mobile Devices Size

- Everybody wants smaller devices.
- Everybody? ...





Worldwide Device Shipments by Segment - 2015 View

 Worldwide device shipments and projections by segment show a shift in consumer preferences:

Device Type	2014	2015	2016	2017
Traditional PCs (Desk-Based and Notebook)	277	251	243	233
Ultramobiles (Premium)	37	49	68	89
PC Market	314	300	311	322
Ultramobiles (Tablets and Clamshells)	226	214	228	244
Computing Devices Market	540	514	539	566
Mobile Phones	1,879	1,94	2,007	2,062
Total Devices Market	2,419	2,454	2,546	2,628

Note: The Ultramobile (Premium) category includes devices such as Microsoft's Windows 8 Intel x86 products and Apple's MacBook Air.

The Ultramobile (Tablets and Clamshells) category includes devices such as, iPad, iPad mini, Samsung Galaxy Tab S 10.5, Nexus 7 and Acer Iconia Tab 8.

 The reason may be an increasing focus on energy efficiency and weight.

Worldwide Device Shipments by Segment - 2016 View

In 1.000 Units

Device Type	2015	2016	2017	2018
Traditional PCs (Desk- Based and Notebook)	244	216	205	199
Ultramobile (Premium)	44	49	61	75
PC Market	288	265	266	274
Ultramobiles (Basic and Utility)	196	177	173	173
Computing Devices Market	484	442	439	447
Mobile Phones	1,917	1,887	1,910	1,933
TOTAL	2,401	2,329	2,349	2,380

• Note: The *Ultramobile (Premium)* category includes devices such as Microsoft's Windows 10 Intel x86 products and Apple's MacBook Air.

The Ultramobile (Basic and Utility Tablets) category includes devices such as, iPad, iPad mini, Samsung Galaxy Tab S2, Amazon Fire HD, Lenovo Yoga Tab 3, Acer Iconia One.

"Fair" and ecologically friendly Mobile Devices

- Grounded in the idea to develop and market smartphone hardware and software designed and produced with minimal harm to people and planet.
- Strict observation of:
 - Type of raw materials (ecological aspects)
 - Origin of raw materials (political aspects)
 - Lifespan of components and easy repair (durability aspects)
- Fairphone 1 out of stock
 - **25,000** from the first batch of Fairphones sold in 2013.
 - **35,000** from the second batch of Fairphones on sale in 2014.
- Fairphone 2

[www.fairphone.com/about/]

[Fairphone2016]

- Over 40,000 phones delivered
- More available on the online shop and from some retail partners

It is "not possible to produce a 100% fair phone yet, but by aiming toward this end seeks to raise awareness among consumers and in the mobile industry." [Wiki2013] Based on [Tage2013, Heise15]











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- Categorisation is possible by:
 - Technical characteristics
 - Application aspects
 - Lifespan of an application
 - Functional completeness (Is the functionality comparable to a desktop PC/Laptop?)
 - Size of the device
 - Security features

Categorisation of Mobile Devices Technical Characteristics

- Hardware independence
 - Independent devices
 - Devices with external communication
 - Devices with external security modules
 - Devices with external memory
- Operating system Characteristics
 - Memory security, file security, access control
 - Security module support, secure I/O, program and system integrity

- Lifespan of an application
 - Battery consumption, amount of data, and size of memory
 - Data integrity, amount of communication, and costs
- Completeness of the functionality for the enduser
 - Information / Reaction
 - Limitations due to device size
 - Feature Sets

Categorisation of Mobile Devices

Application Aspects 2

- Device size
 - Small / integrated devices
 - "Pocket-sized"
 - "Tablet-sized"
 - "Laptop-sized"
- Access to the security module
 - Data integrity, encryption
 - Digital signatures
 - Access control, authentication





 Different requirements for different kinds of devices:

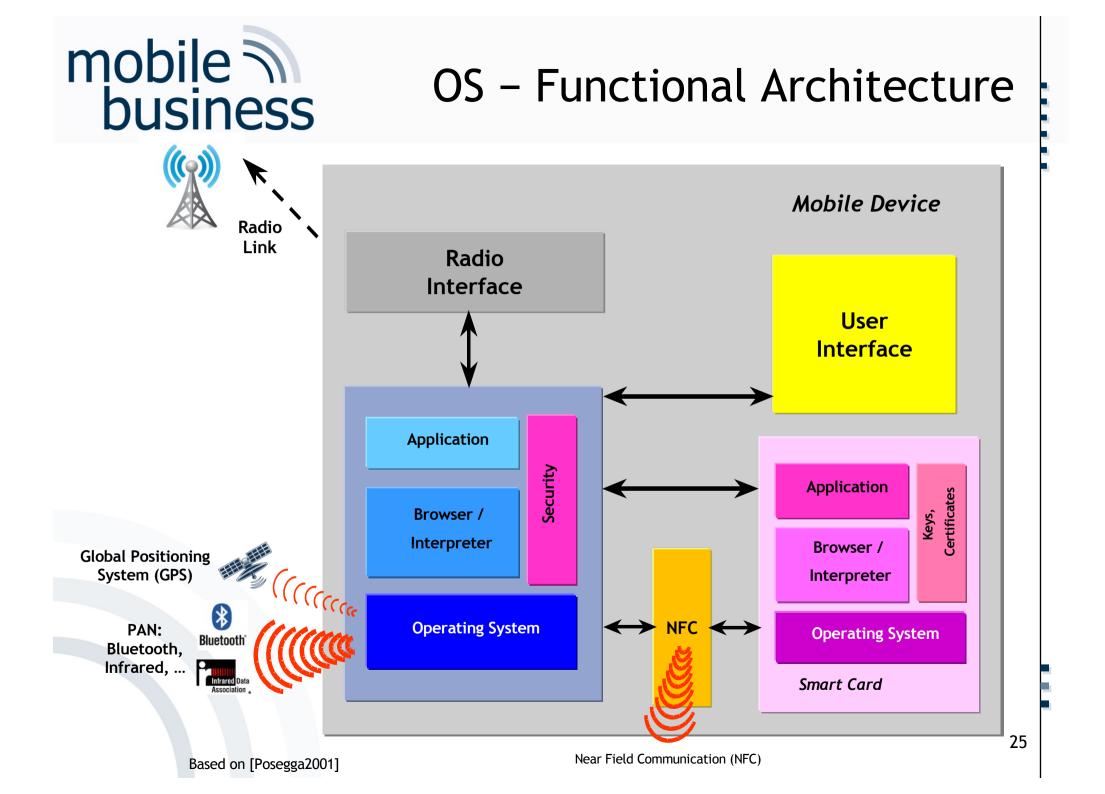
	Mobile Phone	Tablet	Laptop
Number of "Switch-ons" per day	low	low	variable
Frequency of use cases	very high	rather low	low
Duration of usage per task	variable	short/ medium	high

Based on [Burckhardt2001]





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Size of a Mobile Device

- The size of a mobile device is considerably determined by its:
 - Input Facilities (e.g. keyboard)
 - Output Facilities (e.g. display)
 - Separation of components (e.g. display in the watch, head-mounted-displays)





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Accumulators

Mobile phone	Standby time (in h)	Talk time (in min)	Capacity (in mAh)	Display
Nokia 6310 (2001)	408	360	Li-Polymer; 1.100 mAh	Graphic 96 x 65
Nokia N-Gage (2004)	240	120	Li-lon; 850 mAh	Color 176 x 208 4.096 colours
MDA pro (2005)	260	480	Li-Polymer; 1.620 mAh	Touch TFT 640 x 480 65.536 colours
T-Mobile Ameo (2007)	300	240	Li-lon; 2200 mAh	Touch TFT 640 x 480 65.536 colours
Apple iPhone 4 (2010)	300	420 (3G) - 840 (2G)	Li-Polymer; 1420 mAh	Touch TFT 960 x 640 16.7m colours
Apple iPad Air 2 (2014)	Up to 9 hours of surfing the web using 3G data network (10 hours with WiFi)		Li-Polymer; 7,340 mAh	Touch TFT 2048 x 1536 16.7m colours
Apple iPhone 6S (2015)	Talk time: Up to 14 hours on 3G Internet use: Up to 10 hours on 3G, up to 10 hours on LTE, up to 11 hours on Wi-Fi		Li-Polymer; 1,715 mAh	LED-backlit LCD, capacitive touchscreen, 16m colours
Apple iPhone 7 (2017)	Talk time: Up to 14 hours on 3G Internet use: Up to 12 hours on 3G/LTE, Up to 14 hours on Wi-Fi		Li-Ion; 1960 mAh	4.7-inch (diagonal) LED- backlit widescreen, 1334-by-750





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Processors

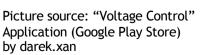
Performance increase

mobile 🤊

business

- Higher clock frequency (but frequency scaling typically comes at the price of higher voltage!)
- Larger on-die-caches (cache memory) built into the CPU ("on die") to reduce memory access time
- Power consumption decrease
 - Processor's core voltage (1995: 3.5 V; 2000: 1.35 V; 2013: 1.0 V)
 - Lower bound is the voltage needed to switch a transistor
 - Quadratic relationship between voltage and power consumption
- Less heat loss
- Power Management
 - triggered by changes of the energy supply





Processors

Overview of Mobile Devices

Logo	Device	Processor	Mhz	MIPS
	Nokia N-Gage (2004)	ARM7	104	??
e e e e e e e e e e e e e e e e e e e	HTC/T-Mobile MDA (2002)	Intel StrongARM	206	274
A REAL PROPERTY OF	Apple iPhone 4, iPad (2010)	Apple A4	800 (iPad: 1000)	2.000
	Notebook (2006)	Intel CoreDuo Processor	2.000	< 14.000
	Notebook (2010)	Intel Core i7 Quad- Core	3.600	> 20.000
	Apple iPad Air 2 (2014)	Apple A8X	1.500 (Triple-core)	??
	Apple iPhone 6S (2015)	Apple A9	1,800 (Dual Core)	??
iPhone 7s	Apple iPhone 7 (2017)	Apple A10	2,300 (Octa core)	??



- General trade-off between storage on the server vs. storage on the client
- Storage on the client
 - Subscriber Identity Module (SIM)
 - Random Access Memory (RAM)
 - Memory cards
 - Microdrives





Memory





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 - Liquid-Crystal-Displays (LCD)
 - Organic Light Emitting Diodes (OLED)
 - Means for I/O

Display Liquid-Crystal-Displays (LCD)

- The LCD technology is widespread in the market.
- "Consists of an array of tiny segments (called pixels) that can be manipulated to present information"
- Examples:

mobile business

- Dual Scan Twisted Nematic (DSTN)
- Thin-film Transistor (TFT)





- DSTN-Display (Dual Scan Twisted Nematic)
 - Passive matrix
 - LCD displays with passive control have a relatively high latency (generally more than 100 ms). This implies a blurred image with frequently changing picture elements.
- TFT-Displays (Thin Film Transistor)
 - Active (transistor for each pixel)

Display Resolution

Logo	Mobile phone	Display	Resolution	Colors
	Nokia 6310 (2001)	Graphic	96 x 65	none
	Siemens S55 (2002)	Color	101 x 80	256
	Nokia N-Gage (2004)	Color	176 x 208	4.096
	Samsung E700 (2003)	TFT-Color	160 x 128	65.536
	MDA III (2004)	Touch TFT	320 x 240	65.536
	MDA Pro (2005)	Touch TFT	640 x 480	65.536
	T-Mobile Ameo (2007)	Touch TFT	640 x 480	65.536
	Apple iPhone 4 (2010)	Touch TFT	960 x 640	16.7m
	Apple iPad 2 (2010)	Touch TFT	1024 x 768	16.7m
	Apple iPad 3 (2012)	Touch TFT	2048 x 1536	16.7m
	Apple iPad Pro (2015)	Touch TFT	2732 x 2048	16.7m
€ iPad Pro 2	Apple iPad Pro 2 (2017)	Touch TFT	2732-by-2048	16.7 M colors

Display Organic Light Emitting Diodes (OLED)

- Polymers can convert electric energy to light.
- Complete layer is thinner than 500 nm (0.5 thousandth part of one mm), luminosity approx.
 100W electric bulb.
- 180° viewing angle





Display Advantages of OLED

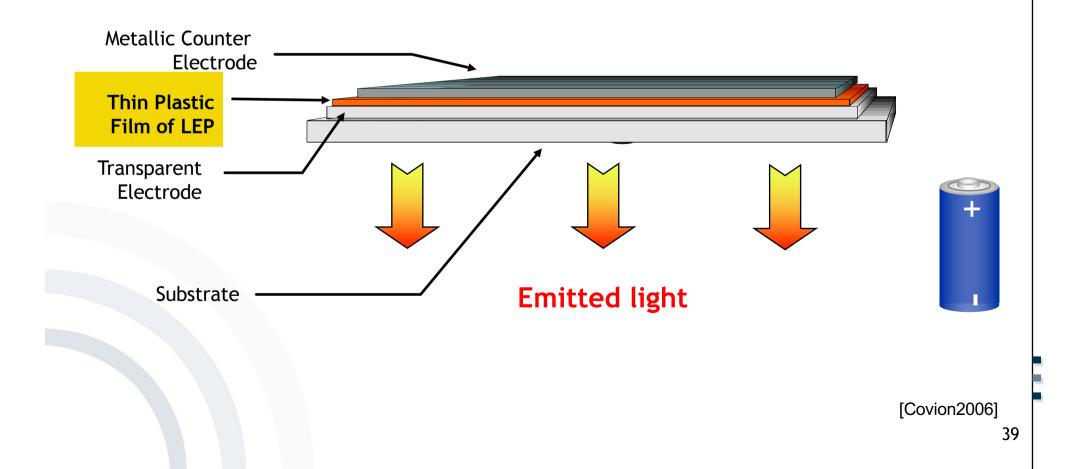
• OLED consist of self lighting polymer molecules:

- No background lighting is necessary
- Electric power consumption decreases and longer usage times become possible.
- Space for extra components
- Devices can be thinner and lighter.



Display Organic Light Emitting Diodes (OLED)

Light Emitting Polymer Device

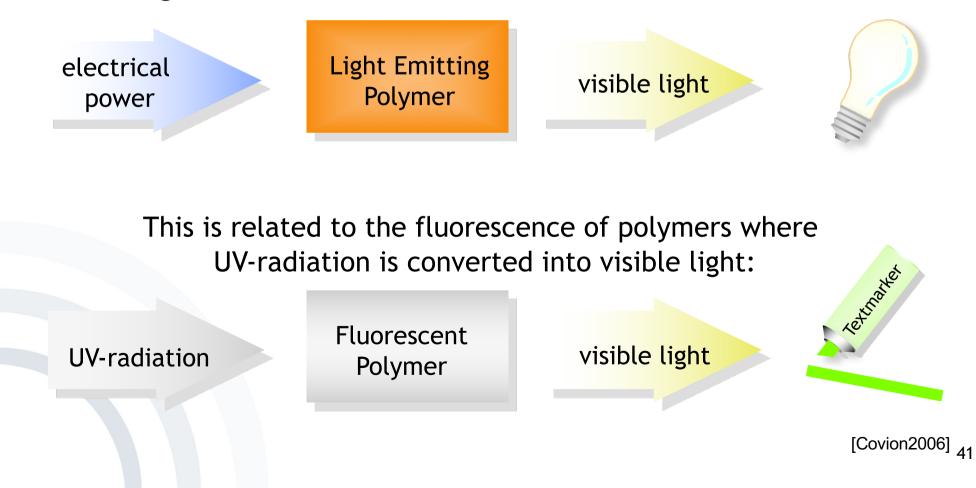




- Polymers are large molecules widely known as plastics.
- Light Emitting Polymers (LEPs) are special plastic materials that convert electrical power into visible light.
- A thin film of Light Emitting Polymer put between two electrodes will glow ...



Light Emitting Polymers convert electrical power into visible light:





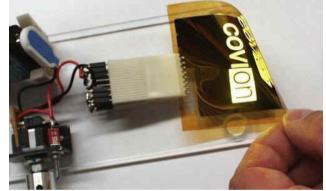
Display Organic Light Emitting Diodes (OLED)

 Because plastic materials are flexible and robust even non-planar displays can be manufactured ...

> Samsung Galaxy Round (2013 in

Korea)

[Samsung2013]



SAMSUNG





Types of OLED

- Two main types (based on the driving electronics)
 - PMOLED (Passive-Matrix OLED)
 - Simpler electronics, no storage capacitor
 - Lower cost
 - Lower lifetime (due to the higher voltage needed)
 - Limited size and resolution
 - Mostly used for simpler displays, e.g. mp3 players, mobile phone sub-displays, etc.
 - AMOLED (Active-Matrix OLED)
 - Contains storage capacitor to maintain the pixel line state
 - No restrictions on size and resolution
 - More costly
 - Used for higher quality screens, such as mobile phones (Blackberry Priv, HTC One A9, Samsung Z3, Microsoft Lumia 950 XL, etc.)





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 - Personal Area Networks (PAN)



- Excursion "standardization battles": QWERTY vs. Dvorak's DSK
- 1868 Christopher Latham Sholes Copyright (goal: minimum key conflicts)
- 1873 sale of QWERTY to E. Remington & Sons
- "Jamming" was a problem until 1979. As a consequence, the ball-shaped head technique was invented.



- De-facto standard, high competition
- 1936 Dvorak's Simplified Keyboard (DSK)
- Goals:
 - Keys which are used most frequently are close to each other
 - Change of hands well balanced
 - Frequent keys preferably with strong fingers
- Fact = We all use QWERTY.
- What did go wrong?

•	1 2 3		4	5	6	7	8	9	0	1]	de	lete		
tab		•	,		p	y	f	g	c	r	1	1	=	١	
caps	s lock	a	0	e	u	i	d	h	t	n	s		re	eturn	
shift			;	q	j	k	x	b	m	w	v	z	shift		
2	1	@	#	\$	%	^	&	*	()	{	}		lete	
tab			<	>	Р	Y	F	G	с	R	L	?	+	I	
caps	s lock	A	C	E	u		D	н	T	N	s	_	re	eturn	
shift			- 1	- 1		- T	- 1		- 1	- 1		- T	11	shift	

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- QWERTY is an example for market failure in the presence of network effects.
- "Worse standard dominates a better standard".
 What is the better standard?
- Further problems: Lock-in, switching costs
- Unfortunately, the case is not as easy!



"Standardization Battles"

- Often cited US Navy Research Report of 1944 DSK is more efficient than QWERTY.
 - No official report but a falsely cited internal paper from an officer = Lieutenant Commander August Dvorak!
 - Critics: Methodological biases: Two test persons of different age and abilities
 - Chaos between 108 and 180 hits per minute Many contrasting findings
 - ... the QWERTY keyboard appears to be fast enough for almost all users. If you are just driving about in town you do not need a 500 horse-power V8." (Poole 1997)
- Things are not as easy as they seem to be!
 - For more details see: [LiebowMargol1996].





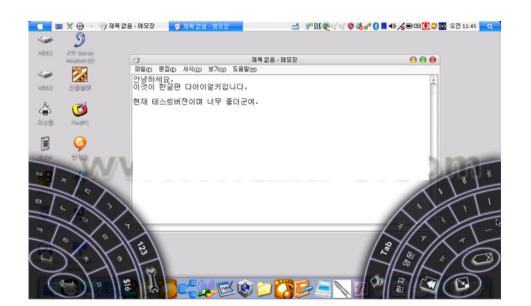
Currently, the following input solutions for mobile devices exist:

- QWERTY-Keyboard
- Palm-Graffiti
- Tegic T9
- Octave
- SWYPE
- Recognition of handwriting
- Speech recognition

Input QWERTY-Keyboards

Keyboard 🚯
q w e r t y u i o p 🖛
+l a s d f g h j k l ; '
cap z 🗙 c v b n m , . 🖊
shift space - 7
Done abc 123 Int'l 🔷 🔷







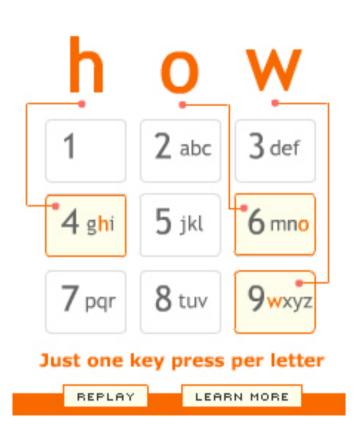
Input PALM Graffiti

- Handwriting recognition software
- Artificial script, based on upper-case characters
- Can be drawn blindly with a stylus on a touch-sensitive panel



Input Tegic Communications T9

- T9 (*Text on 9 keys*) is a predictive text technology developed by Tegic Communications.
- Widely used by: LG, Samsung, Nokia, Siemens, Sony Ericsson, Sanyo
- Uses a dictionary of words, which is used to look up all the possible words, corresponding to the sequence of keypresses.
- Available in 27 languages

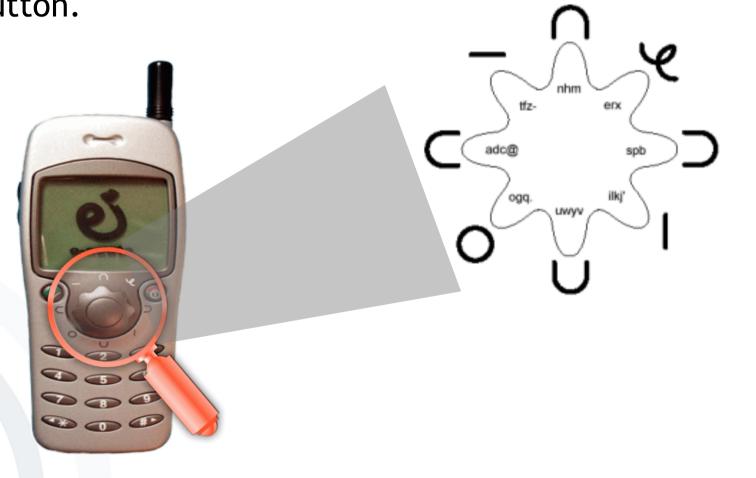


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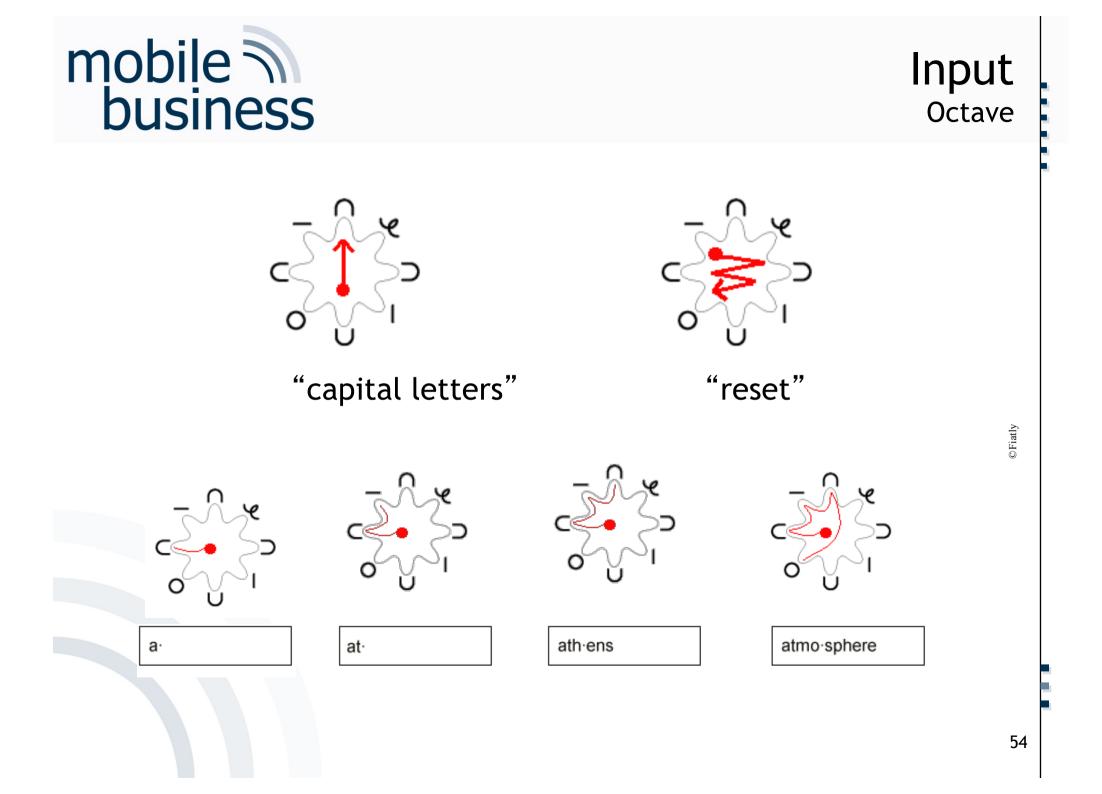
[T92006]



 Characters can be input by either pen or button.













[http://swypeinc.com/ product.html]

- Input by sliding a finger or stylus from letter to letter, lifting only between words
- Word is guessed using error-correcting algorithms and language model
- Developed by Swype Inc.
- First commercially available on Samsung Omnia
 II (on Windows Mobile 6.5), also available for
 Android

- Translation of spoken words into text
- Supports various applications, e.g. for
 - initiation of phone calls
 - message composition
 - ...
- Originally performed directly on PDAs/smartphones
- Nowadays usually provided as a cloud service
 - Voice is recorded and compressed
 - Sound file is sent to a server where the actual recognition process is performed
 - Text is sent back to smartphone
- Examples
 - Apple Siri
 - Google Now
 - Samsung S-Voice
 - Windows Phone Voice Control
 - Blackberry 10 Voice control
 - ...
- May become important feature for smart watches
- In contrast, term voice recognition refers to identity of the speaker, not what is said.

Input Speech Recognition







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 - Personal Area Networks (PAN)

- Personal environment, short range
- Purpose: Connection of devices in short range, for example mobile device and printer.
- Replaces cable-connections:
 - Infrared Data Association (IrDA)
 - Bluetooth
 - Near Field Communication (NFC)

Personal Area Network (PAN) Infrared

- IrDA: Infrared Data Association (1993):
- Standardized infrared-protocols
- Asynchronous, serial connections up to 115 kbit/s (Serial Infrared) or 4 Mbit/s (Fast Infrared)
- Point-to-Point
- Protocol-family for various purposes



- Exemplary applications:
 - Transmission of mobile business cards
 - Sales data extraction from cigarette vending machines
 - Connection between mobile and laptop
 - Wireless printing
 - Remote control for consumer electronics, e.g. TVs

Personal Area Network (PAN) Infrared

- Attributes:
 - Wireless
 - Range of up to 10 meters
 - Illumination-angle 15° 30°
- Disadvantages:
 - Sounding: If the infrared-ray misses the target
 - Optical connection required
 - Short interruptions of the optical connection, e.g. between laptop and mobile phone in trains, lead to complete network-interruption.

Personal Area Network (PAN) Bluetooth

- Frequency range of 2.4 GHz
- Simple and cheap possibility to set up ad-hoc networks of limited range (up to 10 meters)
- No official standard, but de-facto-standard
- Consortium: Ericsson, Intel, IBM, Nokia, Toshiba, etc.
- v4.2 (2014) improved speed, privacy, and connectivity (support for the Internet of Things)
- Broadly supported by related industries:
 - Computer hardware
 - Software
 - Consumer electronics



Personal Area Network (PAN)

Popular Bluetooth Applications

Sound transmission (to earphones, headphones or Hi-Fi equipment)



Wireless communications between devices (Bluetooth-Headset)



- Connection of periphery-devices (headsets, keyboards, mice, etc.)
- Setting up of ad-hoc networks for spontaneous data exchange
- Ad-hoc connection of different networks (e.g. laptop ⇔ mobile or phone ⇔ GSM ⇔ net)
- Applications similar to applications based on infrared technology
- Weaknesses of infrared technology were overcome
 - Increased bandwidth (up to 865.2KBit/s)
 - No optical connection between devices necessary
 - Expanded range (up to 10m)
 - Allows setting up of ad-hoc networks instead of point-topoint connections

Personal Area Network (PAN) Near Field Communication (NFC)

- Enables radio communication between
 - two NFC compatible devices (two active devices),
 - An (active) NFC device and an (unpowered, passive) tag
- NFC based on existing radio-frequency identification (RFID) standards
- Range: 10 cm or less
- Transfer rates between 106 kbit/s and 424 kbit/s
- Three major modes of NFC
 - Reader/Writer Mode
 - Card Emulation Mode (referred to as "Digital Wallet")
 - Peer-to-Peer Mode



Literature

mobile business

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